



Annual Report 2019

Editorials



Joël Lebreton
Chairman

2019 was a year of intense activity for Agrisud with a number of significant events:

- **The second operating year of the AGRITER programme agreement**, signed with the Agence Française de Développement in 2018, which allowed Agrisud to reinforce and extend its action for sustainable family farming in the territories.
- **The creation of a 3rd guide entitled "Agriculture & Dynamics of the territories"** to complement the methodological platform that Agrisud teams have been building for 10 years: release of 2 guides on agroecology (in 2010, updated and republished in 2020) and on management advising to very small family farming enterprises (in 2019), with numerous associated training initiatives.
- **Membership to Groupe Initiatives**, a grouping of around twelve international solidarity associations which support development. By joining this group, Agrisud affirms its willingness to multiply actions by working in synergy with other NGOs that promote the same values.

However, as we are reviewing the year 2019 in the midst of the Covid-19 crisis, we have to go back to the essential realities that this crisis brings to light.

The world balance is flickering because of a pandemic which is undoubtedly related to the ecological disruption of the planet. This health crisis can turn into an economic, social and food crisis, especially in some Southern countries.

This reinforces the importance of our action which is, in the first place, to ensure food security of the population in the areas where we operate, through our chain of interventions on agricultural production, as well as upstream and downstream.

In this global crisis, Agrisud, like in the hummingbird legend, provides some possible answers at its own scale to a key aspect: **the food security of each country in the world relies on agriculture which should, as far as possible, be structured differently around agroecology, crop diversification, short channels, and a territorial-focused approach.** This approach is in stark contrast with the prevailing agricultural model, of which we are presently observing not only the environmental damage it causes, but also the social and economic vulnerability when disruptions occur. Indeed, this model is based on a heavy reliance on chemical inputs, multinational exchanges and a low degree of importance given to local potentials.



Yvonnick Huet
Chief Executive Officer

In 2019, together with their partners in the field, our teams completed 33 projects in 14 countries.

These projects involved more than 4,000 new Very Small family farming Enterprises (VSEs), bringing the cumulative number of accompanied VSEs to more than 71,000 since 1992. Knowing that 85% of them still operate 4 years later. In the year 2019 alone, these VSEs produced approximately 400,000 tons of food and generated a net income of 110 million euros for the families, with positive effects on health and education. Families' food and nutritional security, as well as market supply, were improved.

These 71,000 supported VSEs represent 250,000 permanent jobs and enabled more than 670,000 men, women and children to move from poverty to autonomy. These human communities now make a decent living on their land and from their land, they regain their dignity.

The agroecological practices implemented in the various projects have helped protect the environment, maintain soil fertility and water resource as well as preserve health. They have allowed for 35,700 tons of carbon sequestration.

Another important goal for our teams: to strengthen local capacities. This approach was facilitated by training courses in agroecology and management advising.

In 2019, we reinforced our action in favor of the stakeholders of the territories. As part of the AGRITER programme, this "territory" approach was formalized to give ourselves the means to act in different areas, to build on good practices and to contribute to the implementation of public policies that promote the development of sustainable agriculture.

Around 5 million euros have been raised to lead all these actions: 72.5% of public funds and 27.5% of private funds. The budgetary year ends up with a surplus of 68,500 euros.

Our teams demonstrated an unwavering commitment despite often difficult situations. Through their adaptation and innovation capacity, they knew how to achieve our ambition: **make it possible for people to become entrepreneurs in order to build their own destiny.** May these teams and those who accompany them be warmly thanked.

2019 was also the year when Agrisud lost Robert Lion, its chairman from 2002 to 2019.

At the service of the State, communities and associations, he always served the same cause: the quest for a better, fairer, more sustainable world.

Besides the original support to the farming entrepreneurship approach, he wanted Agrisud to raise agroecology as one of the solutions in the fight against climatic disruptions and poverty, and to restore dignity to the people who are the victims. A fight that is often misunderstood, yet he firmly believed in our capacity to shake things up. Current events proved him right.

His succession, organized under his aegis in the spring of 2019, enabled Agrisud to proceed with its action smoothly by the time of his sudden passing in September.

Agrisud teams know what they owe to the commitment of Robert Lion.

The best way to thank him is to continue and extend the action of our NGO.



In 2019, we strengthen our actions with the territorial stakeholders

The “territory” approach is at the heart of Agrisud’s actions.

This approach consists in taking into account the farms’ environment and the actors present in the territory where they are located in order to act globally in a comprehensive, concerted manner.

As part of the AGRITER programme, this “territory” approach was formalized in 2019 to reinforce the dynamics of our actions on 4 complementary levels:



the geographic level



the economic level



the political level

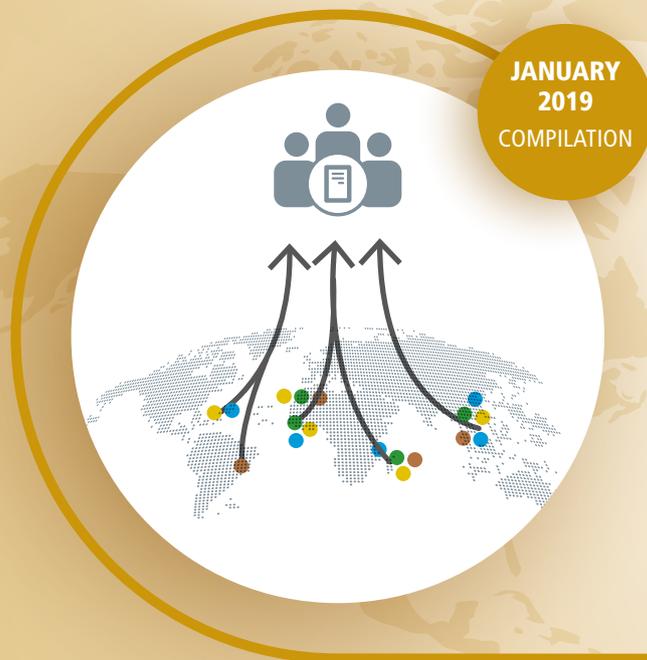


the socio-cultural level

AGRITER Thanks to this 3-year programme (2018-2020) supported by the AFD and the Nouvelle-Aquitaine Region, Agrisud and its partners dedicate all the necessary resources to act in different areas, to build on good practices and to contribute to the implementation of public policies in favor of sustainable agriculture development.

Identifying and formalizing the different practices

JANUARY
2019
COMPILATION



COLLECTION PHASE of methods and tools used in our countries of intervention

Different themes and topics:

- Concerted water management
- Land use planning
- Agricultural service offer
- Marketing
- Training
- Awareness-raising
- ...

Creating a tool usable in different contexts

Providing stakeholders with tools for sustainable agricultural development in the territories

"The territorial approach in favor of sustainable agriculture: proposals for action!" co-organized with the AFD

JULY 2019
WORKSHOP



JANUARY 2020
CONFERENCE



Training courses preparation

HARMONIZATION PHASE of knowledge and know-how

Different stages:

- Knowledge consolidation and structuring
- Exchanges
- Analysis and writing
- Formatting

DISSEMINATION PHASE to different stakeholders

Different stakeholders concerned:

- Authorities
- Educational institutions
- Civil Society Organizations and international organizations of the agricultural sector
- Research organizations
- Technical services
- Private support organizations

Our activities in 2019

4,912,726 €
Operating expenses

4,981,303 €
Operating revenue

68,577 €
Surplus

INCOME STATEMENT

209 people in the field
divided in 14 countries
including 5 expatriate staff,
4 volunteers

8 people at the head office

HUMAN RESSOURCES

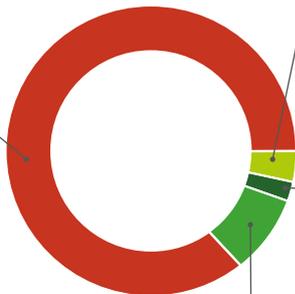


RESOURCE DISTRIBUTION

BUDGET ACHIEVEMENTS

84.49%

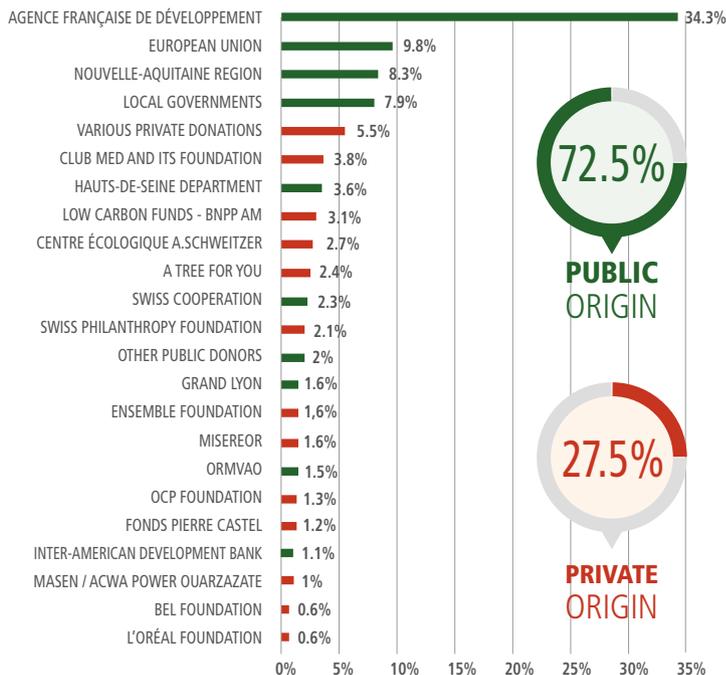
Field operations



10.53%
Structural costs

2.83%
Identification,
preparation of
new operations

2.15%
Strategy &
Communication



The impact of our actions

SINCE 1992



71,460

very small family
farming enterprises
supported



250,110

sustainable jobs
created



671,724

people lifted out
of poverty



510

local organisations
supported



26

countries
of intervention

IN 2019 ALONE



4,014

new very small family
farming enterprises
supported



14,130

new sustainable jobs
created



37,770

new people taken out
of poverty



6,021

new people trained
in resilient practices



428,800

tons of food
produced*



110

million euros
of net revenue*



35,700

tons of carbon
captured by
3.4 million trees*



113

southern and northern
communities supported



14

countries
of intervention

*Results for the 71,460 very small family farming enterprises (VSEs)

In 2019, Agrisud led and supported 33 projects in 14

SOUTH AMERICA & THE CARRIBEAN

BRAZIL

Strengthening of local fresh-product value-chains - Rio das Piedras and Sao Paulo

HAITI

Sustainable management of the Limbé watershed - Northern Haiti

Economic recovery & Food security after hurricane Matthew - Port-Salut

Agroecological transition & Sustainable management of natural resources - Limbé watershed

Adaptation of agricultural activities to climate change and to the territory - Municipality of St Raphaël

AFRICA

MOROCCO

Sustainable enhancement of the agricultural sector performances - Ghassate

Strengthening of the olive-oil value-chain - Skoura palm grove

Methodological and technical skills transfer in agroecology to Caritas Maroc

Management advising skills transfer to Migrations et Développement

Professionalization of fruit farms - Asni

Strengthening & Sustainable development of farming activities - Marrakech palm grove

SENEGAL

Revitalization of the agricultural production in family farms - Diourbel and Fatick regions

Strengthening of local value-chains - Cap Skirring

GUINEA-BISSAU

Support to the agroecology skills center

SAO TOME E PRINCIPE

Professionalization of the organic fair-trade pepper and spices sector

GABON

IGAD: Institut Gabonais d'Appui au Développement - Ongoing submission process of PRODIAG Phase II in 9 provinces, various projects in agricultural development

HAITI
SINCE 2010

BRAZIL
SINCE 2009

SENEGAL
SINCE 2009

GUINEA-BISSAU
SINCE 2015

MOROCCO
SINCE 2003

SAO TOME E PRINCIPE
SINCE 2008

FRANCE
Head office

GABON
SINCE 1992

countries

Find all our actions on www.agrisud.org/en/nos_actions

INDIAN OCEAN

MADAGASCAR

Forestry, agroforestry and land-use planning - Itasy

Enhancement of nutritional security - Itasy

Ecosystems preservation and improvement of the living conditions of populations - Beampingaratsy

Integrated management of water resources - Haute Matsiatra

Agricultural and rural training in Itasy

Professionalization of peri-urban farming supply-chains - Northern Antananarivo

Improving agricultural productivity in Madagascar - Vatovavy-Fitonviny & Atsimo-Atsinanana

Improving agricultural productivity in Madagascar - Vakinankaratra

MAURITIUS

Implementation of local fresh-product value-chains

ASIA

CAMBODIA

Intensification of agroecological practices and diversification of family farming - Siem Reap

Structuring and management of the faecal sludge sector and organic fertilizers production - Siem Reap

CHINA

Implementation of sustainable value-chains - Guilin

INDONESIA - BALI

Strengthening of local fresh-product value-chains

LAOS

Forestry and agroecology in mountainous areas of Northern Laos - Luang Prabang

Enhancement of the family farmers nutrition in highland areas - Oudomxay, Huaphan

Community engagement and livelihood protection - Nakaï district, Nam Theun

VIETNAM

Strengthening & Diversification of farming activities for the ethnic minorities of Hoang Lien National Park - Lao Cai



Activities in South America & the Caribbean

HAITI

Sustainable management of the Limbé watershed - Northern Haiti

Goal: 310 VSEs - **Partnership:** GRADIMIRH, the municipalities
Budget: 380 K€ between 2018-2020 - **Funding:** AFD, Nouvelle-Aquitaine Region, BNPP AM

AGRITER
PROGRAMME

Economic recovery and food security in the municipalities of Port-Salut, Roche-à-Bateau and Saint-Jean-du-Sud, Southern Haiti

Goal: 250 VSEs - **Partnership:** GRADIMIRH, the municipalities
Budget: 178 K€ between 2018-2020 - **Funding:** Nouvelle-Aquitaine Region, Léa Nature Foundation, Lemarchand Foundation

Agroecological transition of farmer families and sustainable management of natural resources - Limbé watershed (Bory and Beaulieu)

Goal: 150 VSEs - **Partnership:** GRADIMIRH, the municipality of Limbé
Budget: 175 K€ between 2018-2021 - **Funding:** Misereor, Agrisud

Adaptation of agricultural activities to climate change and to the territory - Municipality of St Raphaël

Goal: 500 VSEs - **Partnership:** IRD, Limonade university campus, GRADIMIRH
Budget: 870 K€ between 2019-2022 - **Funding:** Inter-American Development Bank through the Ministry of Agriculture

BRAZIL

Strengthening of local fresh-product value-chains - Rio das Pedras and Sao Paulo

Goal: 2 cooperatives - **Partnership:** Comisflu Cooperative, Eco Verde Cooperative, Club Med
Budget: 35 K€ in 2019 - **Funding:** Club Med, Agrisud



Adaptation of agricultural activities to climate change and to the territory

Commune of St Raphaël – North-Haiti

Agroecology & Resilience of the territories

This programme aims at improving the environmental and economic performances of polyculture and livestock production systems for a better resilience of the farms to climate risks.

It consists in leading actions of research-accompaniment, capability enhancement, and dissemination to the farms in order to:

- promote adaptation and improvement of sustainable and resilient agricultural systems;
- provide the families with the necessary knowledge and tools to adapt to climate change;
- create a favorable environment allowing to better respond to the agricultural constraints.

500 farms (20 groupings) of the commune of St Raphaël are concerned by the co-building and dissemination of agro-ecological systems and practices. 5 Haitian students of the university campus of Limonade (PhD students, masters and on-site internships) will be trained and will take part in the research studies supported by the programme.



Activités en Afrique

MOROCCO

Sustainable enhancement of the agricultural sector performances - Ghassate

Goal: 350 VSEs - **Partnership:** ORMVAO, Norsys Foundation
Budget: 640 K€ between 2017-2020 - **Funding:** MASEN, Acwa Power, AFD, Laiterie Saint-Denis-de-L'hôtel

Strengthening of the olive-oil value-chain - Skoura palm grove

Goal: 1 cooperative - **Partnership:** L'Oréal, Olvea, Al Mohammedia Cooperative, Norsys Foundation, ORMVAO
Budget: 284 K€ between 2018-2020 - **Funding:** L'Oréal, local subsidies

Strengthening and sustainable development of farming activities - Marrakech palm grove

Goal: 50 VSEs - **Partnership:** Norsys Foundation, Mohamed VI Foundation for Environmental Protection
Budget: 239 K€ between 2018-2019 - **Funding:** OCP Foundation, Norsys Foundation, Club Med, Agrisud

Methodological and technical skills transfer in agroecology to Caritas Maroc

2016-2019 accompagnement mission extended to June 2020 - **Partnership:** Caritas Maroc, Norsys Foundation
Budget: 50 K€ for Agrisud and Norsys Foundation support - **Funding:** Caritas Maroc

Management advising skills transfer to Migrations et Développement

Accompagnement mission in 2019 - **Partnership:** Migrations et Développement, Norsys Foundation
Budget: 9 K€ for Agrisud and Norsys Foundation support - **Funding:** Migrations et Développement

Professionalization of fruit farms – Asni

Goal: 1 cooperative - **Partnership:** Norsys Foundation, Tifawine Cooperative, Club Med
Budget: 13 K€ in 2019 - **Funding:** Club Med



Sustainable enhancement of the agricultural sector performances

Ghassate, Province of Ouarzazate - MOROCCO

Entrepreneurial initiatives at the service of the territories

After a preliminary work focused on the farms' upgrading allowing to secure the offer in quality products, the project now focuses on the creation of economic activities downstream of the production. The goal is to promote value-chains based on the principles of social entrepreneurship with:

- an offer of products with environmental and social value (agroecological products produced by small family farms in a precarious situation);
- job creation (small collection and processing enterprises);
- fluidification of exchanges between the segments of the value-chains in the interest of each actor (regular, profitable markets for the farms, additional revenues or jobs for the structures downstream of the production, quality products for consumers);
- an environmental impact (knock-on effect on the agroecological production because of secure outlets).

6 enterprises are accompanied, 4 are in the process of being set up to achieve a territorial grid that benefits 500 family farms which are committed to the agroecological transition of their system.

SENEGAL

Revitalization of the agricultural production in family farms - Diourbel and Fatick regions

AGRITER
PROGRAMME

Goal: 350 VSEs - **Partnership:** Nouvelle-Aquitaine Region, IFAID, local authorities, agroecologists network of the Fatick region, CIPA

Budget: 326 K€ between 2018-2021 - **Funding:** AFD, Nouvelle-Aquitaine Region, IFAID, BNPP Asset Management, CEAS, Fonds Pierre Castel

Strengthening of local value-chains - Cap Skirring

Goal: 166 VSEs / 1 EIG of 4 groupings - **Partnership:** CPAS, GIE Batiaye, Club Med
Budget: 9.6 K€ in 2019 - **Funding:** Club Med, EIG Batiaye

GUINEA-BISSAU

Support to the agroecology skills center

2015-2020 accompagnement mission

Partnership: Swissaid

Budget: 100 K€ between 2015-2020 - **Funding:** Swissaid



Strengthening of local value-chains

Cap Skirring - SENEGAL

Short channels & Local development

For the past ten years, Agrisud and Club Med have been collaborating and gradually modifying the supply chains of Club Med holiday villages to create and share more value locally.

In Senegal, the women market gardeners of Lower Casamance nearby Cap Skirring have been accompanied since 2009 in order to upgrade their offer of fresh, quality, agroecological products, and to sell part of them to Club Med village.

The purpose is to develop a trade relation in which each actor can gain: a regular demand and remunerative prices for the women producers, traceability of the value chain and of the local products to bring added value to Club Med customers.

After 10 years of accompaniment, the 188 women market gardeners, now organized in Economic Interest Groups, deliver around 20 tons of various vegetables and fruits each season for a turnover of 20,000 euros.



SAO TOME E PRINCIPE

Professionalization of the organic fair-trade pepper and spices sector

Dissemination of good agro-ecological practices. One-off monitoring and support to strengthen the pepper industry

In the planning stage: support to decentralized services to strengthen their capacity in agricultural advice.

Partnership: CEPIBA, Hom&Ter

GABON

Institut Gabonais d'Appui au Développement (IGAD - Gabonese Institute for Development Support)

Ongoing submission process of PRODIAG Phase II in 9 provinces, various projects in agricultural development in progress ; technical support from Agrisud.

Budget: 732 K€ in 2019 - **Funding:** Total Gabon PID / sustainable development service, State of Gabon



Makokou elephants project

Province of Ogooué Ivindo - GABON

Agroecology & Management of human-wildlife conflicts

The damage caused by elephants to crops is one of the main challenges of family farming in Gabon. With the support of the AFD, the State of Gabon via the National Agency for National Parks initiated a project of electrical fences construction.

The Gabonese Institute for Development Support (IGAD), Agrisud's partner, accompanies the development of agroecological crops in these enclosed spaces. The goal is to ensure that demotivated farmers return to the land in order to improve market supply and people's conditions of living, while protecting biodiversity.

After a successful pilot phase, over 60 hectares of land have been protected, including 10 to the benefit of 20 families trained to agroecological practices. The products are intended for marketing and self-consumption. An increase in farming activities has been recorded in the villages which were no longer able to produce their own food, for some for more than 20 years.

Activités en Afrique & Océan Indien

MADAGASCAR

Mahavotra : Forestry, agroforestry and land-use planning - Itasy



Goal: 1,370 VSEs - **Partnership:** CEAS, AMADESE, Ilofosana, Nouvelle-Aquitaine Region, IFAID

Budget: 521 K€ between 2019-2020 - **Funding:** AFD, Nouvelle-Aquitaine Region, CEAS, IFAID, BNPP AM, A Tree for You

Enhancement of nutritional security - Itasy

Goal: 940 families et 3,760 children - **Partnership:** Office Régional de la Nutrition (Regional Office of Nutrition), SAF-FJLM, ARIF

Budget: 74 K€ between 2017-2020 - **Funding:** Bel Foundation, Mahavotra project

Ecosystems preservation and improvement of the living conditions of populations living near the Beampingaratsy forest massif

Goal: 1,750 VSEs - **Partnership:** Nitidæ

Budget: 1,770 K€ between 2018-2021 - **Funding:** AFD

Integrated management of water resources - Haute Matsiatra

Goal: 550 VSEs - **Partnership:** Nitidæ, Lyon Métropole, Haute-Matsiatra Region

Budget: 459 K€ between 2016-2021 - **Funding:** Lyon Métropole, Agence de l'eau Rhône-Méditerranée-Corse

Professionalization of peri-urban farming supply-chains - Northern Antananarivo

Goal: 5,000 VSEs - **Partnership:** AIM, CIRAD, MPE

Budget: 1,740 K€ between 2015-2019 - **Funding:** UE, CEAS, the municipalities

Improving agricultural productivity in Madagascar - Vatovavy-Fitovinany and Atsimo-Atsinana

Goal: 3,920 VSEs - **Partnership:** WHH and SD Mad

Budget: 913 K€ between 2017-2020 - **Funding:** Malagasy Ministry of Agriculture / AFD

Improving agricultural productivity in Madagascar - Vakinankaratra

Goal: 1,372 VSEs - **Partnership:** SD Mad

Budget: 571 K€ between 2017-2020 - **Funding:** Malagasy Ministry of Agriculture / AFD

Agricultural and rural training in Itasy

Support mission for the integration of agricultural and rural training into public education policies - **Partnership:** Nouvelle-Aquitaine Region, Itasy Region, IESSI, technical and vocational high schools

Budget: 59 K€ between 2019-2021 - **Funding:** AFD, Nouvelle-Aquitaine Region, Agrisud International



MAURITIUS

Implementation of local fresh-product value-chains

Goal: 15 VSEs - **Partnership:** Club Med

Budget: 34 K€ in 2019 - **Funding:** Club Med

Enhancement of nutritional security

Itasy region - MADAGASCAR

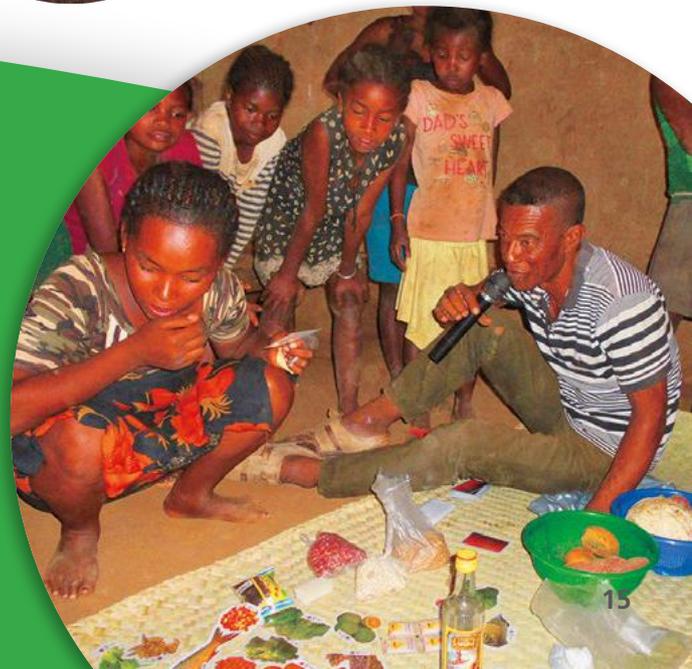
Agroecology & Nutritional strategies

Despite its agricultural potential, the Itasy Region shows high malnutrition rates. Young children and women are the most affected by this phenomenon. With the support of Bel Foundation, Agrisud is adapting the LANN approach (Linking Agriculture, Natural resources management and Nutrition) in six villages of the Analavory commune.

This approach is broken down into a number of intervention lines:

- Reinforcing local partners who work on nutrition and are involved in the implementation;
- Raising awareness of village communities through theatre shows, games, and simulation of real-life situations;
- Involving women volunteers to collectively define the intervention strategies to be adopted;
- Supporting these women groups into implementing the nutritional strategies defined in their villages.

60 mothers of children under 2 years old suffering from malnutrition have committed to the LANN approach with Agrisud and Bel Foundation. After 2 years of support, most of the children have lifted out of malnutrition curves.



Activités en Asie

LAOS

Forestry and agroecology in mountainous areas of Northern Laos Luang Prabang



Goal: 460 VSEs - **Partnership:** GCDA, Lao Women's Union, PAFO, DAFO, District of Viengkham

Budget: 346 K€ between 2018-2020 - **Funding:** AFD, Swiss Philantropy Found., Ensemble Foundation, France Volontaires

Enhancement of the family farmers nutrition in highland areas - Oudomxay, Huaphan

Goal: 4,000 families - **Partnership:** Netherlands Development Organisation

Budget: 1,100 k€ (agricultural part) between 2016-2020 - **Funding:** Switzerland cooperation, France Volontaires

Community engagement and livelihood protection - Nakai district, Nam Theun

Goal: development of agricultural and income-generating activities in 6 villages of the Nakai District, Khammouane Province - **Partnership:** WCA (Wildlife Conservation Association), CLL (Creative Literacy Laos) and Anoulak project

Budget: 90 K€ between 2017-2021 - **Funding:** WMPA - World Bank

VIETNAM

Strengthening and diversification of farming activities for the ethnic minorities of Hoang Lien National Park - Lao Cai

Goal: 400 VSEs - **Partnership:** Hoang Lien National Park, CRCO, Nouvelle-Aquitaine Region

Budget: 630 K€ between 2018-2020 - **Funding:** AFD, Nouvelle-Aquitaine Region, France Volontaires

INDONESIA (BALI)

Strengthening of local fresh-product value-chains

Goal: 1 cooperative - **Partnership:** Club Med, IDEP Foundation

Budget: 13 K€ in 2019 - **Funding:** Club Med

CAMBODIA

Intensification of agroecological practices and diversification of family farming - Siem Reap

Goal: 1,050 VSEs - **Partnership:** Srer Khmer, Hauts-de-Seine Department

Budget: 1,140 K€ between 2016-2019 - **Funding:** AFD, Hauts-de-Seine Department, MAEDI, BNPP AM, Archaeology and Development Foundation

Structuring and management of the faecal sludge sector and organic fertilizers production - Siem Reap

Ongoing submission process in 2019 - **Partnership:** Siem Reap Province, SIAAP, AIMF, SIA Conseil, AESN

Estimated budget: 1,700 K€ between 2020-2023 - **Funding:** SIAAP, AIMF, AESN

CHINA

Implementation of sustainable value-chains - Guilin

Goal: 10 VSEs - **Partnership:** Club Med

Budget: 30 K€ in 2019 - **Funding:** Club Med

Forestry and agroecology in mountainous areas of Northern Laos

Province of Luang Prabang - LAOS

Environmental education for sustainable management of the territory

In the Viengkham District, land use plans have been achieved to face environmental degradation issues. They define a legal framework regarding the use of land and protection of the forest in order to ensure their preservation and to maintain local biodiversity for future generations.

To sustain these actions led by the village committees, it is important to raise awareness of the youngest about environmental issues and forest protection. An environmental education curriculum has been launched in 5 villages as part of the FORAE project for the last 3 academic years, intended for pupils from fourth to seventh grade.

All in all, over 1,200 pupils and 30 teachers take part in this programme which alternates classroom lessons, scientific experiments, nature outing and plastic arts around the topics of biodiversity and sustainable management of natural resources.





**“Green Farmers:
story of a farmers’
association in Siem Reap”**

DISCOVER the movie
on our Youtube page

SHARE IT
without moderation!

Strengthening and diversification of agricultural activities for the ethnic minorities of Hoang Lien National Park

Province of Lao Cai - VIETNAM

Agricultural development & Protected area

Hoang Lien National Park is largely populated by the Hmong, Giay and Dao ethnic minorities who live off agriculture, forest and handicraft. The families face many difficulties, including a lack of agricultural land (expanding population, in 2002 registration of the territory as protected national park with a prohibition on opening new fields...) and climate risks which affect cardamom cultivation, among other things.

Since 2017, the project has been supporting and accompanying these families to improve and diversify their agricultural activities for food security and sustainable income generation. The goal is to reduce poverty, limit the pressure on natural resources and help preserving local biodiversity of Hoang Lien National Park.

251 families have received support and a farming cooperative is being set up to boost the production of honey and jiaogulan (medicinal plant).



Training & Support to local teams and partners

The goal of this approach

To transfer our know-how to our teams and to development organizations (NGO, associations, professional organizations, technical services...) so they strengthen their professional capacity to work with VSEs* which ensure the sustainability of the actions undertaken.

Since
2010

36 CYCLES**

15 COUNTRIES

691 PARTICIPANTS

More than **TRAINED**
300 ORGANIZATIONS



3 complementary educational tools

Designed and developed by our teams, these 3 guides offer tools and methods to implement sustainable agricultural development actions. They are intended for technicians, facilitators, coordinators, advisers... who provide everyday support to families and their professional organizations in their agricultural activities.

"AGROECOLOGY, BEST PRACTICES"



Guide focusing on agroecological practices at the production workshop level.

Goal: to improve agricultural systems and practices



"MANAGEMENT ADVISING TO VERY SMALL FAMILY FARMING ENTERPRISES"



Guide focusing on the techno-economic results of the VSEs.

Goal: to improve operations management



"AGRICULTURE & DYNAMICS OF THE TERRITORIES"



Guide focusing on the interventions at the territory level.

Goal: to promote and secure farms development



3 training cycles proposed

Learnings are based on the guides.

BEST PRACTICES IN AGROECOLOGY

- Understand agroecology and its economic, social and environmental dimensions
- Understand the principles of sustainable management and agro-systems
- Analyse a context of intervention, identify adapted agroecological practices
- Be able to transmit these practices to VSEs

MANAGEMENT ADVISING TO VERY SMALL FAMILY FARMING ENTERPRISES

- Get acquainted with the basic notions of counselling and agroecology
- Identify indicators of results (VSEs) and key information about the environment
- Understand the tools to collect and process data related to VSEs results and the evolution of the environment
- Be able to analyse the results of a VSE and offer advice based on these results

SUSTAINABLE AGRICULTURE AGROECOLOGY + MANAGEMENT ADVISING

- Combine basic knowledge in agroecology and management advising

AGRICULTURE & DYNAMICS OF THE TERRITORIES

Work in progress

Partners in multiple sectors

Northern organizations & NGOs

AFDI - Agriculteurs Français et Développement International
AIMF - Association Internationale des Maires Francophones
APDRA - Fish farming (GI member)
Archaeology & Development Foundation (England)
Ashoka - Social entrepreneurship
AVSF - Agronomes et Vétérinaires Sans Frontières (GI member)
CARI - challenge, mobilize, act for sustainable land management
CEAS - Centre Écologique Albert Schweitzer (Switzerland)
FERT - International association for rural development
France Volontaires - Exchanges and international solidarity
GERES - Groupe Énergies Renouvelables, Environnement et Solidarités (GI member)

GIZ - German cooperation
Gret - Professionals for fair development (GI member)
IFAID - Institut de Formation et d'Appui aux Initiatives de Développement
ID - Initiative Développement (GI member)
Inter Aide - Rural development (GI member)
IRAM - Independent expertise for a more united world (GI member)
Nitidæ - Landscapes and value chains
Planète Urgence - Local development, biodiversity, environment
Secours Catholique - Fight against poverty and solidarity
SNV - Netherlands Development Organisation
WCA - Wildlife Conservation Association
WHH - German agro-action

Southern organizations & NGOs

Agricultural cooperative Al Mohammedia (Morocco)
Agricultural cooperative Tifawine (Morocco)
AMEE - Agence Marocaine pour l'Efficacité Énergétique
AIM - Association inter-coopération malgache
AMADESE - Association Malagasy pour le Développement Économique, Social et Environnemental (Madagascar)
AOFEP - Association Oasis Ferkla pour l'Environnement et le Patrimoine (Morocco)
Caritas Maroc - Fight against poverty and exclusion
CDRS (ex-CATI) - Brazilian technical services, Sao Paulo region (Brazil)
CEPIBA - Organic pepper production cooperative (Sao Tome e Principe)
CIPA - Centre d'Initiation et de Perfectionnement Agricole (Diourbel, Senegal)
COMISFLU - Cooperativo Mista do Sul Fluminense (Brazil)
CPAS - Centre de Promotion Agricole et Sociale de Diembering (Senegal)
CTHT - Centre Technique Horticole de Tamatave (Madagascar)
DAFO - District Agriculture and Forestry Offices (Laos)
DRAEP - Directions Régionales de l'Agriculture, de l'Élevage et de la Pêche (Madagascar)
Ecoverde - Agricultural cooperative, Sao Paulo (Brazil)
GCDA - Green Community Development Association (Laos)
GRADIMIRH - Research-action group for the development

of the Haitian rural environment (Haiti)
Green Farmers Siem Reap Association (Cambodia)
Hoang Lien National Park (Vietnam)
IDEP Foundation - Community empowerment (Bali)
IGAD - Institut Gabonais d'Appui au Développement (Gabon)
Ilofosana CRFPA - Centre Régional de Formation Professionnelle Agricole (Madagascar)
LWU - Lao Women's Union (Laos)
Bukit Mesari - Agricultural group (Bali)
Migrations et Développement (Morocco)
Norsys Foundation (Morocco)
ORMVAO - Office Régional de Mise en Valeur Agricole de Ouarzazate (Morocco)
ORN - Office Régional de la Nutrition, Itasy (Madagascar)
PADED - Agro-ecological stakeholders platform (Haiti)
PAFO - Provincial Agriculture and Forestry Office, Luang Prabang, Oudomxay and Huaphan (Laos)
RAEF - Réseau des Agro-Écologistes de Fatick (Senegal)
SAEDA - Sustainable Agriculture and Environment Development Association (Laos)
SD MAD - Semis Direct Madagascar
Srer Khmer (Cambodia)
WMPPA - Nam Theun 2 Watershed management and protection authority (Laos)

Institutionals

Agence de l'eau Rhône-Méditerranée-Corse
Agence de l'eau Seine-Normandie
AFD - Agence Française de Développement
EU - European Union
FAO - Food and Agriculture Organization of the United Nations
FFEM - French facility for global environment
Groupe CDC - Caisse des Dépôts et Consignations
IDB - Inter-American Development Bank
IFAD - International Funds for Agricultural Development
MEAE - Ministère français de l'Europe et des Affaires Étrangères
MAAF - Ministère français de l'Agriculture, de l'Agroalimentaire et de la Forêt

Training & Research

AgroParisTech - Institute of life and environmental sciences and industry
Cirad - Agricultural research for development
CSFD - Comité Scientifique Français sur la Désertification
ENSAT - École Nationale Supérieure Agronomique de Toulouse
INRAE - The National Research Institute for Agriculture, Food and the Environment
IOGA - Institut et Observatoire de Géophysique d'Antananarivo (Madagascar)
IRD - Research Institute for Sustainable Development
ISRA - Institut Sénégalais de Recherche Agronomique
ISTOM - École supérieure d'agro-développement international
Montpellier SupAgro / IRC - Institut des Régions Chaudes
Siem Reap Hotel Management Schools (Cambodia)
University of Antananarivo / LRI - Laboratoire des Radio-Isotopes (Madagascar)
University of the State of Haiti, campus of H. Christophe de Limonade
University of Luang Prabang (Laos)
University of Port-au-Prince, department of agronomy and veterinary medicine (Haiti)

UNCCD - United Nations Convention to Combat Desertification
UNCCC - United Nations Climate Change Conference
UNDP - United Nations Development Programme
WFP - World Food Programme

Solidarity communities

A Tree for You / Trip & Tree - Carbon compensation
Lilo - Solidarity search engine
Miimosa - Crowdfunding for agriculture & nutrition
One Heart / Amundi - Finance and solidarity
1% for the Planet - Corporate social responsibility enterprises

Technical & Solidarity networks

ALiSEA - Agroecology learning alliance in south-east Asia
CFSI - Comité Français pour la Solidarité Internationale
CUF - Cités Unies France
Coordination Sud - Gather and act for international solidarity
GI - Groupe Initiatives - Expertise of professional development associations
GSDM - Groupement Semis Direct Madagascar
GTAE - Groupe de travail sur les Transitions Agro-Écologiques
GTD - Groupe de Travail sur la Désertification
Inter-réseaux Développement rural
Occitanie Cooperation
RADD0 - Réseau de Développement Durable des Oasis
RADS1 Aquitaine - Development and international solidarity
RESAD - Réseau Sahel Désertification
So Coopération - International cooperation and solidarity
TaFAé - Multi-stakeholder Task Force for the promotion of Agroecology in Senegal



Partners in multiple sectors

26 years of partnership
with companies and
foundations

to innovate in favor of
local development

Companies

Air France / A Tree for You
Acwa Power (Morocco)
Albert Ménès
Amundi
Atout RH
BNP-Paribas Asset Management
Bodia (Cambodia)
Chanel
Club Med
Crédit Agricole Aquitaine
Crédit Coopératif Aquitaine
Galerie Eric Dupont
Groupe LSDH - Laiterie de Saint-Denis-de-
l'Hôtel
HavaMad (Madagascar)
Hom&Ter Développement
Jacaranda (Madagascar)
L'Oréal
Masen (Morocco)
Okan consulting
Olvea
Salaün
SIAAP - Syndicat interdépartemental
pour l'assainissement de l'agglomération
parisienne
Symrise Entreprise Origine
Total Gabon
Valorem
WISE (Switzerland)

Foundations

Amis de la fondation Club Med
Avril
Bel
Brageac
Caritas
Club Med
de France
Ensemble
Pierre Castel
Léa Nature
Lemarchand
Misereor (Germany)
Mohammed VI pour la Protection de
l'Environnement (Morocco)
OCP (Morocco)
Roger Godino
Roi Baudouin (Belgium)
Swissaid (Switzerland)
Swiss Philanthropy Foundation
(Switzerland)

Sustainable
value chains

Economic
& solidarity
initiatives



In 2019 we celebrated...

14 YEARS of partnership with Laiterie Saint-Denis-de-l'Hôtel
"Promoting entrepreneurship and developing value-chains"

10 YEARS of partnership with Club Med
"Improving the supply chains to create more value locally"

10 YEARS of partnership with BNPP Asset Management
"Co-financing projects that positively impact sustainable development"

16 years of partnership with local authorities

to fight against poverty &
to dynamise territories

Local authorities

Autonomous district of Abidjan (Ivory Coast)
Department of Hauts-de-Seine (France)
Department of Fatick, Mbacké, Bambey and
Diourbel (Senegal)
Metropolitan Lyon (France)
Municipalities of Cambodia, Gabon, Haiti,
Laos, Madagascar, Morocco, Senegal
Province of Lao Cai (Vietnam)
Province of Siem Reap (Cambodia)
Region of Itasy (Madagascar)
Region of Haute Matsiatra (Madagascar)
Region of Nouvelle-Aquitaine (France)

Multi-stakeholder
approach

Sustainable
agriculture

Local
social & economic
development

Cooperation
between territories



Our key moments in 2019

Find all our news on www.agrisud.org



FRANCE - Bordeaux World Impact Summit "Solutions for the planet"

MAY - This international festival dedicated to solutions with a high ecological and social impact, gathered high officials, communities, NGOs and professionals of social economy. Agrisud participated in the round-table discussion "Which agriculture and what food to feed 10 billion people in 2050?". The public could also visit the "Village of solutions" to discover innovations in favor of an ecological and inclusive transition.



BURKINA FASO - Ouagadougou Désertif'Actions 2019 "Land, biodiversity & climate"

JUNE - The 4th International Civil Society Summit gathered 230 multi-stakeholder organizations involved in the fight against desertification and climate change. Agrisud participated in the round-table discussion "Assessment of agroecological practices: a lever for scaling-up agroecology?" and signed the Statement coming out of the summit. It is this Statement that Agrisud - with the CARI and its partners - later presented at the COP14 in New Delhi (India) in September 2019.



FRANCE - Paris Conference "New agricultural challenges for Africa in the 21st century"

JUNE - The Fonds Pierre Castet gathered a large panel of African and French economic actors. Agrisud took part in a comparative analysis on the challenges of agriculture in Africa and its levers of development. In September, Agrisud was also a member of "Pierre Castet prize" awarding panel, a prize which aims at supporting entrepreneurship of the young in the agricultural and agri-food sector in Africa.



INDIA - New Delhi COP14: United Nations Convention to Combat Desertification

SEPTEMBER - Agrisud, the CARI and their civil society partners supported the Statement entitled "We are the land fighting desertification" that came out of the Désertif'Actions international Summit. The goal was to influence the decisions in order to put back the land at the center of the agenda. To support these recommendations, Agrisud discussed the theme "Agroecology and mobilization of the actors of the territories".



VIETNAM - Hanoi Regional forum "Strategies and opportunities for a resilient food system in Vietnam"

APRIL - Agrisud participated in this forum based on the experiences of its project in Vietnam which supports the farmers of Hoàng Lién National Park towards production systems that address the current issues of climate change. Based on agroecology, these systems encourage diversification and short channels. The strategy implemented by Agrisud has been extensively approved by the forum participants.

SENEGAL - Dakar 2019 Sustainable Intensification Conference

OCTOBER - During this scientific event, Agrisud and the CARI presented the Memento of the GTAE (see p.25) to the attending audience of researchers. Then, it is at the round-table discussion "Challenges to the design and adaptation of production systems stemming from sustainable intensification in Sub-Saharan Africa" that Agrisud shared its vision with the invited actors.

MADAGASCAR - Itasy Region French Parliamentary visit

NOVEMBER - As part of the preparation of the strategic orientations of the Official Development Assistance, a delegation of 8 French parliamentarians got an overview of Agrisud's activities in Madagascar. During the presentations and field visits, the importance of promoting an agriculture that is sustainable and profitable to the farms has been underlined to encourage resilience of the territories against crises and climate change.

CAMBODIA - Siem Reap 4th Agricultural Fair of Siem Reap

NOVEMBER - Launched in 2014 by Agrisud, Gret, ADDA and the Cambodian Trade Ministry, this event has become a major annual meeting in Siem Reap. The Green Farmers association, supported by Agrisud, could once again promote its agroecological production and know-how in the presence of the Trade Minister, the Département des Hauts-de-Seine and the AFD. A movie dedicated to this association was released in December 2019.

MOROCCO - Ouarzazate "Sustainable agriculture" day

NOVEMBER - Agrisud, Norsys Foundation and ORMVAO* hosted high-school students around the project "Sustainable enhancement of the agricultural sector performances" (see p.12) to raise their awareness to the challenges of preserving and developing oasis agriculture. A recreational workshop and a meeting with the families helped them understand what sustainable agriculture is in a practical way.

* Ouarzazate Agricultural Development Regional Agency

MADAGASCAR - Itasy region France-Madagascar decentralized cooperation workshop

DECEMBER - This event gathered the main actors of decentralized cooperation in Madagascar around the theme "Sustainable territories". Agrisud presented its "territory approach" (see p.4) which aims at encouraging and securing the development of farms, in conjunction with the territories actors, for the development of sustainable agriculture.

Co-construction workshop: Agriculture and dynamics of the territories



Morocco - Agadir

JULY-AUGUST - As part of the AGRITER programme and its capitalization activities, a co-construction workshop was organized to discuss the draft version of the guide "Agriculture & Dynamics of the territories" in order to enrich the content with the participants' field experience.

Around thirty professionals specialized in development attended, including Agrisud project managers and a number of Moroccan partners: Caritas Maroc, Enabel, Norsys Foundation, Migrations & Développement.

Besides group works over several days, a day of visit and meetings was organized to illustrate the mobilization of the territory actors around agricultural development projects. It started with the visit of the project led by Agrisud and Norsys Foundation within the framework of the safeguarding and development program of Marrakech palm grove, supported by Mohamed VI Foundation for Environmental Protection. Presentations and testimonies helped identify the key points of the multi-stakeholder collaboration and enrich the reflections of everyone.

Conference: The territorial approach at the service of sustainable agriculture: proposals for action!



France - Paris

The year 2019 was the occasion for Agrisud to prepare an event, co-organized on January 29th, 2020 with the Agence Française de Développement, for the release of the guide "Agriculture & Dynamics of the territories" (see p.19). Agrisud's video presentation of the "territory" approach introduced two round-table discussions where several actors of the North and of the South (public authorities, companies, civil society...) stressed different viewpoints regarding the implementation of this approach.

Mr. Bertrand Walckenear, AFD Deputy Chief Executive Officer, concluded by congratulating Agrisud and its partners for their work which creates a favorable environment for the development of sustainable agriculture, for families' income generation and for social cohesion.

Agrisud's "territory" approach was also featured in the radio program "C'est pas du Vent" (RFI) on January 30th.

PARTNER NETWORKS

Focus on 3 key moments

"Memento for the assessment of agroecology"



JUNE - The *Groupe de travail sur les Transitions Agro-Écologiques* (GTAE - Working Group on Agroecological Transitions), which includes the 4 NGOs – Agrisud, AVSF, CARI and Gret – published a methodological guide intended for the actors of development to assess the effects of agroecology, as well as the conditions of its development. This document will be enriched with the lessons learnt from its implementation in the field (projects led by the GTAE and its partners).

Official membership to Groupe Initiatives (Gi)



JULY - Agrisud joined the 11 other members of Groupe Initiatives, a group of professional NGOs working in the international solidarity sector. These NGOs assume that better progress can be made together rather than separately and that they can overcome their differences and competition by setting common challenges and shared issues. They notably bring together their experiences and practices to feed into the reflections of the cooperation actors and to come up with recommendations regarding public policies.

"Shared ethics"

JULY - The new ethical charter of Coordination Sud and its members was adopted at the general meeting of June



2019. Agrisud, as a member of Coordination Sud for more than 20 years, signed this charter. Resulting from a collective work, it is the foundation of the trust relationship between Coordination Sud, its members and their stakeholders.

Our teams

"Commitment and professionalism in the field"

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Our governance

EXECUTIVE MANAGEMENT

CHIEF EXECUTIVE OFFICER

Yvonnick Huet
Agronomist, INP-ENSAT Toulouse

ADMINISTRATIVE & FINANCIAL DIRECTOR

Didier Gensous
DECF Eiffel Bordeaux

ACCOUNTING DEPARTMENT MANAGER

Cindy Bernardeau
BTS Gustave Eiffel

OPERATIONS DIRECTOR

Sylvain Berton
Agronomist, IRC Montpellier SupAgro

OPERATIONS DEPUTY DIRECTOR

Elphège Ghestem-Zahir
Sciences-Po Bordeaux - IEDES Paris

AGRITER PROGRAM MANAGER

Sylvain Deffontaines
Agroeconomist, ISTOM Paris

COMMUNICATION OFFICER

Karine Vial
ECV Paris - ISCPA Lyon

BOARD OF DIRECTORS

HONORARY CHAIRMEN

Jacques Baratier
Former Founding Chairman of Agrisud and former
Managing Director, Papeteries de Gascogne

Robert Lion
Former Chairman of Agrisud and
former Managing Director, Caisse des Dépôts

CHAIRMAN

Joël Lebreton
Chairman of Keolis Group Supervisory Board

TREASURE & SECRETARY

Marc Gastambide
Agronomist, former Manager of
the Federation of Regional Natural Parks

BOARD MEMBERS

Patrice Burger
Chairman and Founder of CARI

Alain Chamla
Chairman of Albert Ménès Group

Agnès Weil
Sustainable Development Director and
General Delegate of the Corporate Foundation
at Club Med

GUIDANCE BOARD

Nouzha Alaoui
Secretary-General of Mohammed VI Foundation
for Environmental Protection (Morocco)

Sylvain Breuzard
Chairman of Norsys Group, former chairman of CJDT

Pierre Ducret
Controller-General and climat advisor,
Caisse des Dépôts Group

Eric Dupont
Gallery owner

Geneviève Féron-Creuzet
Co-founder and Chairwoman of Casabee

Jacques Godfrain
Former French Minister of International Cooperation

Charles Josselin
Former French Minister of International Cooperation

Frédéric Pascal
Former Chairman of the Trust Charter Committee

Virginie Seghers
Chairwoman of Prophil, Economy & Philanthropy

Emmanuel Vasseneix
Chairman of Laiterie Saint-Denis-de-l'Hôtel Group

Hubert Védrine
Former French Minister of Foreign Affairs

Stéphane Voisin
Expert in responsible financing

Joël Lebreton elected Agrisud's Chairman on September 19th 2019

Beyond the exceptional circumstances of the passing of Robert Lion, this election is fully in line with the continuity of the actions led by Agrisud's Board and teams.

As an engineer trained at the National School of Mines in Paris, he spent his entire career in urban planning and in the transportation sector, notably by creating the company Transdev and by serving as Chairman of the Supervisory Board of Groupe Keolis for the last 8 years.

Simultaneously, he was involved in the associative world. He always thought that the interaction between the corporate world and the world of NGOs was extremely fruitful and both worlds have always fueled his action. That is the reason why he joined Agrisud in 2014 as a board member.

Manifesto Agrisud

A small NGO for a great cause: empower communities in developing countries to achieve a decent living on their land and from their land, through entrepreneurship.

This could be called autonomy, we would rather call it dignity.

Agrisud is a field-based operator who is committed to a long-term purpose alongside its partners.

We work in direct contact with the local communities. We train them on the principles of agroecology. We support them in the implementation of good practices and for the economic management of their production.

We pay attention to both the human being and the local development within the territories. We mobilize both local know-how and innovation.

As down-to-earth as our action may be, our ambition is high: make it possible for people to become entrepreneurs, in order to build their own destiny. This is our way to embody solidarity.



FOLLOW US!



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