In the field: our interventions on the rise

With the assistance of their partners in the field, our teams led 33 projects in 13 countries: 8,130 new small family farming enterprises were supported, compared to 4 to 5,000 each in recent years. This brings the total number up to 67,000 VSE since 1992. In 2018, these VSE produced more than 400,000 tons of food and generated more than 100 million euros of net income for the families involved. Food security for families and local markets was improved.

The social effects were significant too: these 67,000 VSE represent 237,000 sustainable jobs and have enabled more than 630,000 people to pass from poverty to autonomy.

The agroecological practices implemented in the various projects contributed to the protection of the environment, the maintenance of soil fertility and the preservation of health. They brought about the capturing of 32,500 tons of carbon.

Thanks to the support of financial partners, Agrisud’s budget reached 4.3 million euros, 73% of which comes from public funds and 27% from private ones. Once more, Agrisud presented a balanced budget.

A major development...the signing of the AGRITER program-convention

2018 was marked by the launching of the “Sustainable agriculture and territorial dynamics” program, AGRITER – in Southern countries – thanks to the signing of a program-convention with the Agence Française de Développement, to which partnered the Nouvelle-Aquitaine Region.

This alliance aims to support and reinforce the development of sustainable family agriculture as well as the agroecological transition of Southern territories. AGRITER offers Agrisud and its partners the means to act in the field and make use of best practices in order to contribute, through advocacy actions, to the implementation of public policies in favour of sustainable agricultural development.

A very special moment... the Agrisud Encounters

In 2018, the Agrisud Encounters brought together thirty managers from four continents. This unique moment is an opportunity for the teams to meet, exchange ideas and, along with managers and partners, to discuss about their activities, the life and evolution of Agrisud as well as about the challenges of development and solidarity. On this occasion, Agrisud and the Nouvelle-Aquitaine Region celebrated their 15 years of active partnership in eight countries.

Once more, the Encounters offered the on-site teams, many of our partners and those who accompany them the chance to reaffirm their commitment. We extend a warm thank you to all of them.
AN ENHANCED TERRITORIAL APPROACH & INCREASED

Program
SUSTAINABLE AGRICULTURE & TERRITORIAL
DYNAMICS IN SOUTHERN COUNTRIES

MULTIPLE-COUNTRY PROGRAM-CONVENTION
STAGE 1 / 2018 - 2020

GOALS

1 Reinforce territorial stakeholders and create the conditions for sustainable development

2 Support the agroecological transition of family agriculture and the establishment of relevant value chains

3 Benefit from the results and conduct advocacy actions regarding these transitions on a territorial level

FUNDING

50% Agence Française de Développement (AFD)
25% Nouvelle-Aquitaine Region
25% other Agrisud partners

The AGRITER program is coherent with:

• The priority strategic challenges of the AFD: climate, inequality, vulnerability, immigration and youth
• The decentralised cooperation initiatives which bring together French and Southern communities
• The Sustainable Development Goals

1 NO POVERTY  2 END HUNGER  5 GENDER EQUALITY  6 CLEAN WATER & SANITATION  8 DECENT WORK & ECONOMIC GROWTH  10 REDUCE INEQUALITIES  12 RESPONSIBLE CONSUMPTION & PRODUCTION  13 CLIMATE ACTION  15 LIFE ON LAND  17 PARTNERSHIPS FOR THE GOALS
COMPLEMENTARY PROJECTS COMPRised OF 2 AXES:

• **On-site activities** to boost the social and economic dynamics of territories.

• **Transversal activities** to train, raise awareness and launch advocacy actions.

**A PRACTICAL GUIDE IN PROGRESS**

As a product of our on-site experience, this guide constitutes the basis for a training cycle to reinforce our local teams. It is also a tool to promote advocacy actions and education for development.

**11 COUNTRIES DIRECTLY INVOLVED**

- Haiti, Laos, Madagascar, Senegal: Implementation of on-site and transversal activities
- Benin, Ivory Coast: Prospective countries; implementation of transversal activities in favor of future projects
- Cambodia, Gabon, Morocco, Vietnam: Implementation of transversal activities
- France: Implementation of knowledge formalization and advocacy actions
Our activities in 2018

INCOME STATEMENT

Operating expenses: 4,313,395 €
Operating revenue: 4,354,674 €
Surplus: 41,279 €

HUMAN RESOURCES

224 people in the field in 13 countries, 11 of which expatriate staff (6 volunteers)
7 people at the head office

RESOURCES DISTRIBUTION

PUBLIC ORIGIN: 73%
PRIVATE ORIGIN: 27%

AGENCE FRANÇAISE DE DÉVELOPPEMENT: 27.1%
LOCAL GOVERNMENTS: 12.5%
NOUVELLE-AQUITAINE REGION: 11.1%
EUROPEAN UNION: 8.7%
HAUTS-DE-SEINE DEPARTEMENT: 7.2%
VARIOUS PRIVATE DONATIONS: 4.5%
OCP FOUNDATION: 4.1%
MASEN: 3.4%
CENTRE ÉCOLOGIQUE A. SCHWEITZER: 3.2%
SWISS COOPERATION: 2.7%
MISEREOR: 2.7%
LOW CARBON FUNDS - BNPP AM: 2.1%
CLUB MED AND ITS FUNDATION: 2.1%
GRAND LYON: 1.7%
SWISS PHILANTHROPY FOUNDATION: 1.5%
OTHER PUBLIC DONORS: 1.3%
NORSYS FOUNDATION: 1.1%
BEL FOUNDATION: 1%
WORLD BANK - WMPA: 1%
L’ORÉAL FOUNDATION: 0.8%

BUDGET ACHIEVEMENTS

85.53% Field operations
2,95% Identification, preparation of new operations
1,52% Strategy & Communication
10% Structural costs

27,133 people

4313395 €
4354674 €
41279 €
The impact of our actions

SINCE 1992

67,230 very small family farming enterprises supported
236,800 sustainable jobs created
633,300 people taken out of poverty
510 local organisations supported
24 countries of intervention

IN 2018

8,130 new very small family farming enterprises supported
28,620 new sustainable jobs created
76,570 new people taken out of poverty
11,900 new people trained in resilient practices

403,000 tons of food produced*
104 million euros of net revenue*
32,500 tons of carbon captured by 3.2 million trees*
113 Southern and Northern communities supported
13 countries of intervention

*Results for the 67,230 very small family farming enterprises (VSE)
In 2018, Agrisud led and supported 33 projects in 13 countries.

**SOUTH AMERICA & THE CARIBBEAN**

**BRAZIL**
- Strengthening of local fresh-product value-chains - Rio das Piedras and Sao Paulo

**HAITI**
- Sustainable management of the Limbé watershed - Northern Haiti
- Economic recovery & Food security after hurricane Matthew - Port-Salut
- Land-use planning & Integrated Water Resources Management - Bory and Beaulieu
- Agroecological transition & Sustainable management of natural resources - Limbé watershed

**AFRICA**

**MOROCCO**
- Sustainable enhancement of the farming sector performances - Ghassate
- Professionalization of fruit farms - Asni
- Methodological and technical skills transfer in agroecology to Caritas Maroc
- Management advising skills transfer to Migrations et Développement
- Strengthening of livestock farming activities - Drâa Tafilalet

**Strengthening of the olive-oil value-chain - Skoura Palm grove**
**Strengthening & Sustainable development of farming activities - Marrakech Palm grove**

**SENEGAL**
- Revitalization of the agricultural production in family farms - Diourbel and Fatick regions
- Management advising skills transfer to Migrations et Développement
- Strengthening of local value-chains - Cap Skirring

**GUINEA-BISSAU**
- Support to the agroecology skills centre - Cacheu and Bafata

**SÃO TOMÉ E PRÍNCIPE**
- Professionalization of the organic fair-trade pepper and spices sector

**GABON**
- IGAD: Institut Gabonais d’Appui au Développement - Continuation of the PRODIAG activities in 9 provinces, various projects in agricultural development

**FRANCE**
- Head office

**HAITI**
- Since 2010

**MOROCCO**
- Since 2003

**SENEGAL**
- Since 2009

**GUINEA-BISSAU**
- Since 2015

**BRAZIL**
- Since 2009

**SÃO TOMÉ E PRÍNCIPE**
- Since 2008
**INDIAN OCEAN**

**MADAGASCAR**
Holistic Forest Conservation Program (HCPF) - Comatsa and Beampingaratsy
Talaky (HCPF next phase) - Beampingaratsy
Forestry, agroforestry and land-use planning - Itasy
Professionalization of peri-urban farming supply-chains - Northern Antananarivo
Integrated management of water resources, Kolorano 2 - Haute Matsiatra

**Enhancement of nutritional security**
- Itasy

**Support to agricultural productivity**
- MADAGASCAR - Vakinankaratra
- MADAGASCAR - Vatovany-Fitonvinany & Atsimo-Atsinanana

**MAYOTTE**
Ecological & Economic strengthening of agricultural activities - M’Tsaara

**ASIA**

**CAMBODIA**
Intensification of agroecological practices and diversification of family farming - Siem Reap
Fecal sludge management for agricultural use - Siem Reap

**LAOS**
Forestry and agroecology in mountainous areas of Northern Laos - Luang Prabang
Enhancement of the family farmers nutrition in highland areas - Oudomxay, Huaphan

**INDONESIA - BALI**
Community engagement and livelihood protection - Nakaï district, Nam Theun
Strengthening of local fresh-product value-chains - Bedugul

**VIETNAM**
Strengthening & Diversification of farming activities for the ethnic minorities of Hoang Lien National Park - Lao Caï
Land-use planning and Integrated Water Resources Management in Bory and Beaulieu
Municipality of Low-Limbé - HAITI

Agroecology & Water resources development

Bory and Beaulieu are located in landlocked zones subjected to inundations and erosion problems. The project’s goal is to improve living conditions for the local populations by securing and making use of water resources.

Agrisud and its partner, GRADIMIRH, have adopted the integrated management of water resources approach in order to ensure that needs in both drinking water and irrigation water are covered while, at the same time, the watershed stays protected. To this end, a mechanism of drinking-water supply and irrigation of small vegetable plots was implemented. The management of the watershed helped maintain the existing water resources, the infrastructure as well as the performance of agricultural activity. The coordination among various partners and the participation of local communities has given effect to the sustainable management of drinking water.

At the moment, 400 families benefit from access to drinking water through two tap stands. 13 ha of land are used and protected according to the principles of agroecology. Local organisations are assisted in order to manage this rare resource in a sustainable way.
Strengthening & Sustainable development of farming activities - Marrakech Palm grove
Goal: 50 pilot VSE
Partnership: Norsys Foundation, Mohammed VI Foundation for Environmental Protection, AMEE
Budget: 239 K€ between 2018-2019
Funding: OCP Foundation, Norsys Foundation, Club Med, Agrisud

Professionalization of fruit farms – Asni
Goal: 22 VSE
Partnership: Norsys Foundation, Tifawine cooperative, Club Med
Budget: 13 K€ in 2018
Funding: Club Med, Club Med Foundation, Roi Baudoin Foundation, Norsys Foundation, Tifawine cooperative

Strengthening of the olive-oil value-chain - Skoura Palm grove - MOROCCO
Agroecology & Creation of value-chains
Within the framework of its sustainable development program Sharing Beauty With All, L’Oréal focuses on more responsible supply chains. In this way, the Group wishes to support local producers who apply environmental practices and to ensure they receive fair remuneration.

Agrisud and its partners (Norsys Foundation and ORMVAO) took action to support Al Mohammedia cooperative in the establishment of a sustainable mechanism for the supply of high-quality cosmetic olive oil in cooperation with L’Oréal and its supplier, Olvea. A three-year partnership agreement was signed and several actions were identified: obtaining a health approval, setting up hygiene, security and quality procedures, improvement of working conditions, refinement of the traceability system, support for the management of trade relations.

In less than a year, the cooperative went through transformation in order to meet the demands of the product specifications and managed to produce 16 tons of olive oil upon its first campaign. The long-term commitment of the partners and the initiative’s impact are directly reflected upon the producers (23% additional profit) and the cooperative (which doubled its margin).
Revitalization of the agricultural production in family farms - Diourbel and Fatick regions - SENEGAL

**Agroecology & Decentralised cooperation**

Since 2018, this project of decentralised cooperation between the Nouvelle-Aquitaine Region and the Interdepartmental Alliance of the Fatick and Diourbel regions has received co-funding by AFD through the AGRITER program (see pg.2). Following a remarkable pilot phase (2014-2016), the project is aimed at promoting actions for the recovery of agriculture in the said areas.

Four new vegetable-growing areas were included in the project. Rehabilitation actions (fencing, hydro-agricultural facilities...) and revegetation actions (7,811 trees planted) were undertaken to protect the sites. This project supports 461 new families. The establishment of a farmers-trainers network (RESFOR) offers technical support and, in the long run, intends to increase training in the neighbouring communities.

Thanks to the improvement of the production systems through agroecological practices, average revenue increased by 35% and the 461 families mentioned above (more than 2,750 people) improved their living conditions.
Professionalization of peri-urban farming supply-chains - Northern Antananarivo

Goal: 5,000 VSE - Partnership: AIM, CIRAD, MPE
Budget: 1,740 K€ between 2015-2019 - Funding: EU, CEAS

Support to agricultural productivity in Madagascar - Vakinankaratraa

Goal: 1,372 VSE - Partnership: SD Mad
Budget: 600 K€ between 2017-2020 - Funding: Ministry of Agriculture of Madagascar, AFD

Support to agricultural productivity in Madagascar - Vatovany-Fitonvinany & Atsimo-Atsinanana

Goal: 3,060 VSE - Partnership: WHH, SD Mad
Budget: 960 K€ between 2017-2020 - Funding: Ministry of Agriculture of Madagascar, AFD

Holistic Forest Conservation Program (HCPF) - Comatsa and Beampingaratsy

Goal: 1,350 VSE - Partnership: Nitidæ (operator), WWF
Budget: 1,230 K€ between 2014-2018 - Funding: AFD-FFEM, Air France

Talaky (HCPF next phase) - Beampingaratsy

Goal: 1,750 VSE - Partnership: Nitidæ
Budget: 1,770 K€ between 2018-2021 - Funding: AFD

Mahavotra: Forestry, agroforestry and land-use planning - Itasy
Funding: AFD, N-Aquitaine Region, CEAS, IFAID, BNPP AM, A Tree for You

Mahavotra II
Goal: 2,000 VSE - Budget: 1,190 K€ between 2016-2018
Partnership: CEAS, Nitidæ, AMADESE, Ilofosana, N-Aquitaine Region, IFAID

Mahavotra III
Goal: 1,350 VSE - Budget: 471 K€ between 2019-2020
Partnership: CEAS, AMADESE, Ilofosana, Nouvelle-Aquitaine Region, IFAID

Enhancement of nutritional security - Itasy
Goal: 940 families and 3,760 children - Partnership: Regional Office of Nutrition, SAF-FJLM, ARIF
Budget: 74 K€ between 2017-2019 - Funding: Bel Foundation, Mahavotra project

MADAGASCAR

Integrated management of water resources, Kolorano 2 - Haute Matsiatra
Goal: 550 VSE - Partnership: Nitidæ, Metropolitan Lyon, Haute Matsiatra
Region - Budget: 345 K€ between 2016-2020 - Funding: Metropolitan Lyon, Water supply Agency of Rhône-Méditerranée-Corse

Professionalization of peri-urban farming supply-chains - Northern Antananarivo

Within the framework of the ASA program (Agroforestry around Antananarivo), co-funded by the European Union, this project aims to sustainably improve the offer in fresh products around the markets of the capital as well as to increase the revenues of producers and of peri-urban trading VSE.

Agrisud and its partners have launched 3 main activities in collaboration with farmers and farm collectors in 33 communities in the northern part of the capital: support for agroecological production (vegetable, fruit, poultry), strengthening of producers’ organisations, professionalization of trading VSE and set-up of trading networks.

Within 3 years, 4,000 farmers increased their income by 55%. Sales in agroecological products went up thanks to 40 very small trading enterprises and to 4 selling points located at dynamic and ever-expanding markets. Moreover, three community markets were renovated. These actions offer better access to quality products at a reasonable price.
“Master-Farmers: a network of agricultural providers offering services to their territory”

SCAN this code to access the online film and SHARE IT freely! (video in French)
Activities in Asia

**LAOS**

**FORAE : Forestry and agroecology in mountainous areas of Northern Laos - Luang Prabang province**

**FORAE I**  
Goal: 550 VSE  
Partnership: SAEDA, Lao Women’s Union, PAFO, DAFO, Viengkham district, Nitudæ  
Budget: 877 K€ between 2015-2018  
Funding: AFD, Swiss Philanthropy Foundation, Ensemble Foundation, MAEDI, WFP, France Volontaires, IFAID

**FORAE II**  
Goal: 460 VSE  
Partnership: GCDA, Lao Women’s Union, PAFO, DAFO, Viengkham district  
Budget: 326 K€ between 2018-2020  
Funding: AFD, Swiss Philanthropy Foundation, Ensemble Foundation, France Volontaires

**Enhancement of the family farmers nutrition in highland areas - Oudomxay and Huaphan**  
Goal: 4,000 families  
Partnership: SNV (main contractor)  
Budget: 1,100 K€ (agricultural part) between 2016-2018  
Funding: SNV/SDC, France Volontaires

**Community engagement and livelihood protection - Nakai district, Nam Theun**  
Goal: assessment of the existing context (ended in 2018) and support for the project  
Partnership: WCA, CLL, Anoulak project  
Budget: 90 K€ between 2017-2021  
Funding: WMPA - World Bank

**INDONESIA (BALI)**

**Strengthening of local fresh-product value-chains**  
Cooperative of 30 VSE  
Partnership: Club Med, IDEXP  
Budget: 15 K€ in 2018  
Funding: Club Med

**CAMBODIA**

**Intensification of agroecological practices and diversification of family farming - Siem Reap**  
Goal: 750 VSE  
Partnership: Srer Khmer, Hauts-de-Seine Department  
Budget: 1,140 K€ between 2016-2019  
Funding: AFD, Department of Hauts-de-Seine, MAEDI, BNPP AM

**Feasibility study to manage fecal sludge for agricultural use - Siem Reap**  
Partnership: Siem Reap Province, SIAAP, AIMF, SIA Council, AESN  
Budget: 80 K€ between 2018-2019  
Funding: SIAAP, AIMF, Hauts-de-Seine Department, AESN

**VIETNAM**

**Strengthening & Diversification of farming activities for the ethnic minorities of Hoang Lien National Park (IDEAS project) - Lao Cai province**  
Goal: 400 VSE  
Partnership: National Park of Hoang Lien, Agricultural Bureau of Sa Pa, CRVO, Nouvelle-Aquitaine Region  
Budget: 630 K€ between 2018-2020  
Funding: AFD, Nouvelle-Aquitaine Region, France Volontaires

**Community engagement and livelihood protection Nakai district, Khammouane province - LAOS**  
**Agroecology & Socioenvironmental management**

Nakai Nam Theun is the second most protected large zone in Laos due to its biological and cultural diversity. Local ethnicities depend on the natural resources of the area in order to make a living. A study was conducted in order to evaluate, among other things, the impact of development and conservation actions undertaken for the past 10 years by the National Office for the management of the Park.

Agrisud participated in the elaboration, the conduct and the drafting of the study in cooperation with team Livelihood from the Wildlife Conservation Association as well as with teams from the decentralised offices of the districts of Nakai, Gnommalath and Khamkert and the Khammouane province. The study was financed by the World Bank and constitutes part of project “Reinforcing the capacities of the National Office for the management of the Park – Efficient management of the watershed in the protected area”.

Within the scope of the aforementioned study, an agrarian diagnosis was conducted to draw up an inventory of the natural resources used by the farmers, to spot shortcomings in the past actions as well as to identify current needs in order to implement priority actions for the protection of the living standards of 7,500 people who live within or around the protected area of Nakai-Nam Theun.
Intensification of agroecological practices and diversification of family farming
Siem Reap - CAMBODGE

Professional organization & Promotion of local agriculture

This project of decentralised cooperation between the Siem Reap Province and the Hauts-de-Seine Department is supported by the AFD. Its main objective is to help increase the revenues of farmers by emphasising on their production and by developing sustainable distribution channels.

Agrisud and its partners support small family farms which are now established as an organization: “The Green Farmers Siem Reap Association”. This structure brings together their production and organises trading activities. On the long run, it is expected to ensure multiple support services: agricultural production, social development and autonomy. Through support and training, the Association has managed to enhance its sales mainly in tourism, the most profitable sector in the region.

The 807 producers, who make part of the Association, have easier access to community services (technical advice, savings and loans, farm collectors...) and have increased their average turnover by 214% since 2011. 7 jobs were created to manage sales in 12 hotels-restaurants, 5 supermarkets, 3 souvenir shops and 1 selling point in local markets.
Training & Support to local teams and partners

The goal of this approach

To transfer our know-how to development organisations (NGO, associations, professional organisations, technical services…) so they strengthen their capacity for action with VSE and thus ensure stable implementation of the actions undertaken.

34 CYCLES*
15 COUNTRIES
478 PARTICIPANTS
224 ORGANIZATIONS

Since 2010

* Management Advising + Agroecology
3 training cycles proposed

**BEST PRACTICES IN AGROECOLOGY**
- Understand agroecology and its economic, social and environmental dimensions
- Understand the principles of sustainable management and agro-systems
- Analyse a context of intervention, identify adapted agroecological practices
- Be able to transmit these practices to VSE

**MANAGEMENT ADVISING TO VERY SMALL FAMILY FARMING ENTERPRISES**
- Get acquainted with the basic notions of counselling and agroeconomy
- Identify indicators of results (VSE) and key information about the environment
- Understand the tools to collect and process data related to VSEs results and the evolution of the environment
- Be able to analyse the results of a VSE and offer advice based on these results

**AGROECOLOGY + MANAGEMENT ADVISING**
- Combine basic knowledge in agroecology and management advising

2 pedagogical tools

 Created and carried out by the Agrisud teams, these two guides are used during training sessions. They also act as an everyday reference for technicians, advisors and facilitators who accompany the farmers and their professional organisations.

**NEW EDITIONS 2019**

Thanks to the crowdfunding on mimosa.com, at the beginning of 2018, and the support provided by the Avril Foundation and the Lemarchand Foundation, the “Management advising” guide was adapted to the Asian context and the “Agroecology, best practices” guide was updated.

A 3rd guide under preparation!

With regard to the AGRITER program (see page 4), a new tool – both methodological and practical – will be launched in 2019. The pedagogical aims are: a better understanding of what constitutes a territory and the identification and implementation of dynamic actions in favour of farms. A training cycle is also expected in order to make the best out of the guide.

Guide to be published in November 2019
Partners in multiple sectors

Northern organizations & NGOs

AFDI - Agriculteurs français et développement international francophones
AIMF - Association internationale des maires francophones
APDRA - Fish farming Archaeology & Development (United Kingdom)
Ashoka - Social entrepreneurship
AVSF - Agronomes et vétérinaires sans frontières
CARI - Centre d’action et de réalisations internationales
CEAS - Centre écologique Albert Schweitzer (Switzerland)
FERT - International association for rural development
France Volontaires
GERES - Groupe énergies renouvelables, environnement et solidarités
GIZ - German cooperation
Gret - Professionals for fair development
IFAID - Institut de formation et d’appui aux initiatives de développement
ID - Initiatives et Développement
Misereor (Germany)
Nitide
Planète Urgence
Secours Catholique
SNV - Netherlands Development Organisation
Swissaid - Mutual assistance work (Switzerland)
WCA - Wildlife conservation association
WWF

Training & Research

AgroParisTech
CHEDD - Collège des hautes études de l’environnement et du développement durable
CIRAD - Centre international de recherche agronomique pour le développement
CSFD - Comité scientifique français sur la désertification
ENSAT - École nationale supérieure agronomique de Toulouse
HEC - École des hautes études commerciales de Paris
INRA - Institut national pour la recherche agronomique
IOGA - Institut et observatoire de géophysique d’Antananarivo (Madagascar)
IRD - Institut de recherche pour le développement
ISTOM - École supérieure d’agro-développement international Montpellier SupAgro / IRC - Institut des régions chaudes

Southern organizations & NGOs

AFICAM - Association pour la formation initiale et continue agricole à Mayotte
AIM - Association intercoopération malgache
Al Mohammedia - Agricultural cooperative (Morocco)
AMADESE - Association malagasy for the development économique, social et environnemental (Madagascar)
AMEE - Agence marocaine pour l’efficacité énergétique
AMMEFLHORC - Regenerate-Plant-Preserve (Mayotte)
AOFEP - Association oasis Ferkla pour l’environnement et le patrimoine (Morocco)
CAPAM - Chambre d’agriculture, de pêche et d’aquaculture de Mayotte
Caritas Maroc
CATI - Brazilian technical services, São Paulo region (Brazil)
CEPIBA - Cooperative for the production of organic pepper (São Tomé and Principe)
CITE - Centre d’information technique et économique (Madagascar)
CIPA - Centre initiation et perfectionnement agricole (Diourbel)
COMISFLU - Cooperativo mista do sul Fluminente (Brazil)
CPAS - Centre de promotion agricole et sociale de Dierambering (Senegal)
CTHT - Centre technique horticole de Tamatave (Madagascar)
Ecoverde - Agricultural cooperative, São Paulo (Brazil)
DAFO - District agriculture and forestry office, Luang Prabang, Oudomxay et Huaphan (Laos)
GCDA - Green community development association (Laos)
GRADIMIRH - Groupe recherche-action pour le développement du milieu rural haitien (Haiti)
Green Farmers Siem Reap Association (Cambodia)
GSDM - Groupement semis direct Madagascar
IDEP Foundation (Bali)
IGAD - Institut gabonais d’appui au développement (Gabon)
Illofasana - CRFPA (Madagascar)
LWU - Lao women’s union (Laos)
Marta Sari - Agricultural cooperative (Bali)
Migrations et Développement (Morocco)
MPE - Malagasy professionnels de l’élevage (Madagascar)
ORMVAO - Office régional de mise en valeur agricole de Ouarzazate (Morocco)
ORN - Office régional de la nutrition, Itasy (Madagascar)
PAFO - Provincial agriculture and forestry office, Luang Prabang, Oudomxay et Huaphan (Laos)
National Park of Hoang Lien (Vietnam)
RAEF - Réseau des agro-écologistes de Fatick (Senegal)
SAEDA - Sustainable agriculture and environment development association (Laos)
SD MAD - Semis direct Madagascar
Srer Khmer (Cambodia)

Tanafou Yahazi - Agricultural cooperative (Mayotte)
Tifawine - agricultural cooperative (Morocco)
WMPPA - Nam Theun 2 Watershed management and protection authority (Laos)

Institutional

Agence de l’eau Rhône-Méditerranée-Corse
Agence de l’eau Seine-Normandie
ADC - Swiss cooperation
AFD - Agence française de développement
BID - Banque interaméricaine de développement
FAO - United Nations Food and Agriculture Organisation
FIDA - Fonds international pour le développement agricole
FFEM - Fonds français pour l’environnement mondial
Groupe CDC - Caisse des dépôts et consignations
HCR - Haut commissariat pour les réfugiés
MEAE - Ministère français de l’Europe et des affaires étrangères
MAAF - Ministère français de l’agriculture, de l’agroalimentaire et de la forêt
PAM - Programme alimentaire mondial
PNUD - Programme des Nations Unies pour le développement
UE - European Union
University of Antananarivo / LRI - Laboratoire des radio-isotopes (Madagascar)
University of the State of Haiti / Campus H. Christophe de Limonade
University of Luang Prabang (Laos)
University of Port-au-Prince, department of agronomy and veterinary medicine (Haiti)

Solidarity websites

1% for the Planet - Corporate social responsibility enterprises
Lilo - Solidarity search engine
One Heart - Media for solidarity & social causes
Mimosa - Crowdfunding for agriculture & nutrition
Trip & Tree / A tree for you - Carbon compensation

Technical & Solidarity networks

ALiSEA - Agroecology learning alliance in South-east Asia (Cambodia, Laos and Vietnam)
CFSI - Comité français pour la solidarité internationale
CUF - Cités Unies France
Coordination Sud
GTAE - Groupe de travail sur les transitions agro-écologiques
GTD - Groupe de travail sur la désertification
Inter-réseaux Développement rural
RADDO - Réseau de développement durable des oasis
RADS1 Aquitaine
RESAD - Réseau Sahel désertification
So Coopération
TaFAé - Multi-stakeholder Task Force for the promotion of agroecology in Senegal

Processing integration into the Groupe Initiatives in 2018
Partners in multiple sectors

25 years of partnerships with companies and foundations to innovate in favor of local development

Companies
Air France
Acwa Power (Morocco)
Albert Ménès
Amundi
Atout RH
BNP-Paribas Asset Management
Club Méditerranée
Crédit Agricole Aquitaine
Crédit Coopératif Aquitaine
La Brasserie
Galerie Eric Dupont
Groupe LSDH - Laiterie de Saint-Denis-de-l’Hôtel
Hom&Ter Développement
L’Oréal
MASEN (Morocco)
Okan consulting
Olvea
SIAAP - Syndicat interdépartemental pour l’assainissement de l’agglomération parisienne
Total Gabon
Valorem
WISE (Switzerland)

Foundations
Amis de la fondation Club Méditerranée
Avril
Bel
Brageac
Caritas
Club Méditerranée
Ensemble
Fondation de France
Léa Nature
Lemarchand
Mohammed VI pour la Protection de l’Environnement (Morocco)
Norsys (Morocco)
OCP (Morocco)
Roger Godino
Roi Baudouin (Belgium)
Swiss Philanthropy Foundation (Switzerland)

Local social & economic development
Social & eco-friendly value chains
Economic & solidarity initiatives

Essential oil - Cambodia
15 years of partnerships with local authorities to fight against poverty & to dynamise territories

Local authorities
Autonomous district of Abidjan (Ivory Coast)
Department of Fatick, Mbacké, Bambey and Diourbel (Senegal)
Department of Hauts-de-Seine
Department of the North (Haiti)
Metropolitan Lyon
Province of Huaphan (Laos)
Province of Khammouane (Laos)
Province of Lao Cai (Vietnam)
Province of Luang Prabang (Laos)
Province of Oudomxay (Laos)
Province of Siem Reap (Cambodia)
Urban community of Antananarivo (Madagascar)
Urban and rural municipalities of Cambodia, Gabon, Haiti, Laos, Madagascar, Morocco, Senegal
Itasy Region (Madagascar)
Haute Matsiatra Region (Madagascar)
Nouvelle-Aquitaine Region
Our key moments in 2018

**FRANCE - Paris**

**Paris International Agricultural Show**

FEBRUARY/MARCH – Agrisud and its partner AVSF participated in the conference organised by AFD and Cirad on the subject of “Agroecology: a solution for agricultural transition in the South?”. The two NGO presented the breakthroughs and challenges regarding agroecological transition, mainly through the work of GTAE, of which they are both members. Through its presence at the Exhibition, Agrisud had the opportunity to promote its crowdfunding campaign with mimosa.com.

**FRANCE - Paris**

**CFSI: Cooperate Differently to Bring Change (CAAC)**

APRIL/MAY – During round table “Collective territorial potential to fight against inequalities”, Agrisud used two concrete examples to show the effectiveness of multi-stakeholder cooperation when the latter is integrated into the local economy for a considerable period of time.

**FRANCE - Paris**

**CARI: 20 years of fighting desertification**

OCTOBER – Upon its 20 years of operation, our partner CARI organised a meeting-debate during which Agrisud had the chance to present the complexities of the “territorial approach” regarding desertification. This approach acts on many levels and involves multiple stakeholders. It is not limited to restoring lands and thus constitutes a sustainable solution against desertification.

**FRANCE – Hauts-de-Seine Department**

**Meeting: Sustainable agriculture and food**

NOVEMBER – For the past 10 years, the Hauts-de-Seine Department has been acting in favor of healthy and sustainable food. Within this context, Agrisud and Gret presented the decentralised cooperation projects that the former leads in collaboration with the Hauts-de-Seine Department in Cambodia. Through agroecology and short circuits, this project facilitates the development of sustainable peri-urban agriculture in Siem Reap.

**INTERNATIONAL - Poland**

**COP24: agroecology and territorial approach**

DECEMBER – Within the framework of COP24 in Katowich, Poland, Agrisud noticed a growing interest in agroecology as a key response against the challenges of climate change. However, NGOs need to continue advocacy initiatives so that political discourse on agroecology turns into actions which take the territorial approach into consideration.

**MADAGASCAR - Antananarivo**

**70 years of the IRD in Madagascar**

MAY – On the occasion of this anniversary, the IRD (French National Research Institute on Development) and its partners organised a series of events to demonstrate their participation in the country’s development. Acknowledged as one of the main promoters of agroecology in Madagascar, Agrisud presented the main national and international challenges facing agriculture in a round table.

**MOROCCO - Marrakech**

**Royal visit at the palm Marrakech Palm grove**

OCTOBER – HRH princess Lalla Hasnaa, Chairwoman of the Mohammed IV Foundation for Environmental Protection, visited the agroecology pilot project implemented by Agrisud and its partners at the Marrakech Palm grove. All farmers who have been supported highlighted the progress made in production, the economic management of their activities and the commercialization of their products.

**CAMBODIA - Siem Reap**

**Regional “agroecology futures” forum in Cambodia**

NOVEMBER – The Agrisud teams in Cambodia took part in the event, which brought together more than 250 participants of 21 different nationalities, in order to give impetus to networking and research about development and knowledge dissemination on agroecology. Organisers: Cirad, General Directorate of Cambodian Agriculture, Gret and its partners. Funding: AFD.

**MOROCCO - Marrakech**

**Guindo-mets, agroecology for chefs**

DECEMBER – Agrisud and the Norsys Foundation carried out a cooking competition to raise awareness among future chefs and hotels in the use of agroecological products. Farmers and local authorities were also present. As a result, the event was an opportunity to present the new face of agriculture at the palm grove: family agriculture, environmentally-friendly, adapted to the climate conditions of the area.
From September 17th to 21st, Frontenac, Bordeaux

The Agrisud Encounters are above all an opportunity for our teams to meet and talk about their activities, about the life and evolution in Agrisud as well as on the challenges regarding development and solidarity. In 2018, this unique moment brought together thirty managers from four continents.

The last day was carried out at the Nouvelle-Aquitaine Regional Council’s offices and was characterised by several significant moments.

15-year partnership with the Nouvelle-Aquitaine Region

One key moment was the re-affirmation of the 15-year partnership between Agrisud and the Nouvelle-Aquitaine Region, a partnership focused on the fight against poverty and territorial revitalisation.

Since 2003, mainly within the framework of decentralised cooperation, 14 missions have been carried out in 8 countries, for a total budget of 6.5 million euros, 50% of which was provided by the Region.

The impact of these projects in terms of food security and improvement in living conditions is well-established: around 10,000 small family farming enterprises were supported, representing approximately 35,000 jobs.

Another remarkable moment was the signing of a program-convention between Agrisud and AFD to which partnered the Nouvelle-Aquitaine Region.

The goal of this alliance is to support and enhance the development of sustainable family agriculture and the agroecological transition of Southern territories.

Thanks to the AGRITER program, Agrisud and its partners have the means to take action in different fields, to make the most out of good practices and to contribute to the implementation of public policies in favour of sustainable agricultural development.

See more in page 4

Workshop-Debate “Sustainable agriculture and territorial dynamics”

Last highlight, Agrisud and the Nouvelle-Aquitaine Region celebrated their 10-year partnership in Madagascar by launching the Mahavotra project in forestry, agroforestry and land-use planning in the Itasy region.

More than 6,000 small family farms were supported in their ecological transition and their evolution towards agroecological practices which enable them to adapt to local challenges.

A workshop-debate was organised in order to showcase the right tools and methods to reinforce the dynamics brought about by territorial stakeholders in order to improve sustainable family agriculture.

Various participants (Nouvelle-Aquitaine Region, AFD, IRD, Agrisud and its Southern partners) underlined the need for a global multi-stakeholder and long-term approach in order to achieve a successful transition.

EXHIBITION

“Rural portraits: living off of one’s own land in Madagascar” by Pierre-William Henry

Organised within the framework of the 10-year partnership between Agrisud and the Nouvelle-Aquitaine Region in Madagascar, this exhibition spotlights portraits of 56 farmers, craftsmen and their families who take part in the Mahavotra project.

The exhibition travelled around several cities in the Nouvelle-Aquitaine Region as well as at the Grand Pavois international boat show in La Rochelle.
Our teams

"Commitment and professionalism in the field"

BRAZIL - Julie Terzian
Rio de Janeiro • +55 (21) 98146-5688
jterzian@agrisud.org

CAMBODIA - Picheth Seng
Siem Reap • +855 (0)12 426 807
pseng@agrisud.org

GABON - Sébastien Koumba
IGAD - Libreville • +241 (0)5 54 04 51
skoumba@agrisud.org

GUINEA-BISSAU - Elphège Ghestem-Zahir
+212 (0)6 76 42 41 13
eghestem@agrisud.org

HAITI - Hérauld Museau
Cap-Haïtien • +509 3708 9956
hmuseau@agrisud.org

INDONESIA (BALI) - Claire Kieffer
+856 (0)20 5491 4892
ckieffer@agrisud.org

LAOS - Claire Kieffer
Luang Prabang • +856 (0)20 5491 4892
ckieffer@agrisud.org

MADAGASCAR - Adrien Lepage
Antananarivo • +261 32 07 671 16
alepage@agrisud.org

MOROCCO - Elphège Ghestem-Zahir
Rabat • +212 (0)6 76 42 41 13
eghestem@agrisud.org

MAYOTTE - Sylvain Deffontaines
+33 (0)5 57 25 17 06
sdeffontaines@agrisud.org

SÃO TOMÉ E PRÍNCIPE - Sylvain Berton
+33 (0)9 71 53 91 06
sberton@agrisud.org

SENEGAL - Louis-Etienne Diouf
Mbour • +221 775 517 363
lediouf@agrisud.org

VIETNAM - Emeline Gourdol
Parc de Hoang Lien
+84 (0)1299 620 616
egourdol@agrisud.org
Our governance

GENERAL MANAGEMENT

MANAGING DIRECTOR
Yvonnick Huet
Agronomist, INP-ENSA Toulouse

ADMINISTRATIVE & FINANCIAL DIRECTOR
Raphaël Vinchent
Agroeconomist, FUSAGx Gembloux (Belgium)

ACCOUNTING DEPARTMENT MANAGER
Didier Gensous
DECF Eiffel Bordeaux

OPERATIONS DIRECTOR
Sylvain Berton
Agronomist, IRC Montpellier SupAgro

OPERATIONS DEPUTY DIRECTOR
Elphège Ghestem-Zahir
Sciences-Po Bordeaux - IEDES Paris

AGRITER PROGRAM MANAGER
Sylvain Deffontaines
Agroeconomist, ISTOM Paris

COMMUNICATION OFFICER
Karine Vial
ECV Paris - ISCPA Lyon

BOARD OF DIRECTORS

CHAIRMAN
Robert Lion
Finance General Inspector; former General Manager, Caisse des Dépôts

VICE-CHAIRWOMAN
Geneviève Férone-Creuzet
Co-founder and Chairwoman of Casabee

SECRETARY
Marc Gastambide
Agronomist, former Manager of the Federation of regional natural parks

TREASURY
Frédéric Pascal
Former chairman of Comité de la Charte

BOARD MEMBERS
Patrice Burger
Chairman of CARI - Center of Actions and International Achievements

Alain Chamla
Chairman of Albert Ménès Group

Joël Lebreton
Chairman of the Supervisory Board of Kéolis

Agnès Weil
Sustainable Development Director - General Delegate of the Corporate Foundation at Club Med

GUIDANCE BOARD

Nouzha Alaoui
Secretary-general of Mohammed VI Foundation for Environmental Protection (Morocco)

Sylvain Breuzard
Chairman of Norsys Group, former chairman of CJDT

Eric Dupont
Gallery owner, chairman of Les Amis d’Agrisud

Pierre Ducret
Controller-general and climat advisor, Caisse des Dépôts Group

Jacques Godfrain
Former French Minister of International Cooperation

Charles Josselin
Former French Minister of International Cooperation

Virginie Seghers
Chairwoman of Prophil, Economy & Philanthropy

Emmanuel Vasseneix
Chairman of Laiterie Saint-Denis-de-l’Hôtel Group

Hubert Védrine
Former French Minister of Foreign Affairs

Stéphane Voisin
SRI Research Manager, CA Cheuvreux
Manifesto Agrisud

A small NGO for a great cause: empower communities in developing countries to achieve a decent living on their land and from their land, through entrepreneurship.

This could be called autonomy, we would rather call it dignity.

Agrisud is a field-based operator, who works with local partners, and whose concern is on the long term.

We try and help local people, training them on agroecology, best practices and management.

We pay respect to both the human being and the local development.

We mobilize both local know-how and innovation.

As down-to-earth as our action may be, our ambition is high: make it possible for people to become entrepreneurs, in order to build their own destiny. This is our way to embody solidarity.