Annual report 2017
Editorial

Year 2017 was the 25th anniversary of Agrisud

This year was an opportunity for us to celebrate and to take a look back at this long period of action against poverty, in 25 countries: 25 years, 25 countries! An opportunity also to look to the future, with the double concern of remaining faithful to our values and still enhancing our approach.

2017 will have seen us working on 34 projects in 15 countries and creating 5,680 Very Small family farming Enterprises (VSEs). We are passing the 60,000 VSEs created since 1992. The survival rate of these VSEs remains at 85% after 4 years. All this means over 500,000 women, men and children taken out of poverty and unsustainability.

Agrisud mobilized 4.3 million euros this year, 75% being public funds and 25% private. As for previous years, our fiscal year 2017 ends up positive. Our balance sheet, however, suffered from an exceptional loss due to the liquidation of the endowment fund created 3 years ago. This loss was balanced by the issuing of associative equity which an investor subscribed to.

As a result of an in-house workshop, Agrisud launched a 5-year Project

Our fundamentals are reaffirmed.

What we do is in line with our commitment against global inequality and poverty. A strong ethic stands behind our behaviors and actions; we operate professionally and we try and show a high level of expertise.
Our actions aim at three goals.
In the first place, a human goal: to take people out of poverty and bring them to economic and social autonomy, which means a rise in dignity; second, an economic and ecological goal: to participate in the sustainable development of rural or peri-urban areas, which implies the preservation or restoration of sustainable and fertile ecosystems; finally, a concern for the transmission of expertise and know-how, especially to our local partners. Our projects are run with respect for local cultures.

Our approach is plural.
This approach is primarily economic: helping deprived people to access the local market through the development of VSEs. Agrisud accompanies them through training, passing on knowledge on agroecological practices and the sustainable management of their activity, and also through the organization of local value-chains and markets. These VSEs create direct and indirect jobs. They produce a local economic fabric and help stabilize populations.

Our approach is also ecological. Agrisud applies the principles of agroecology, whose benefits are both economic (productivity, resilience ...), social (respect for people, improvement of food and health ...), environmental (preservation or restoration of soil, water, biodiversity ...).

This approach is as well structuring. Agrisud develops projects that strengthen or restore threatened or degraded territories.

It is based on partnerships. Agrisud runs its projects with institutional, financial and operational partners. It contributes to think tanks or platforms allowing synergies and faithful exchanges.

It opens up to advocacy in the fields of development and ecological transition in developing countries, family farming and food security. It is supported by a renewed communication, underpinned by a «Manifesto», which we present to you next page.

Our Project is designed for the years to come.
It should provide sustainable solutions for poverty alleviation by supporting the territories in their agroecological transition. Doing so, we aim at preserving local ecosystems, creating wealth and stabilizing populations.

Agroecological transition is sometimes disputed, in Europe as in the developing countries. As many others, Agrisud’s successful actions with its partners can illustrate the value of promoting and supporting sustainable agriculture.
Tsaratanana, Région de Vakinankaratra (Madagascar)
A small NGO for a great cause: empower communities in
developing countries to achieve a decent living on their land and from
their land, through entrepreneurship.
This could be called autonomy, we would rather call it dignity.

Agrisud is a field-based operator, who works with local partners,
and whose concern is on the long term

We try and help local people, training them on agroecology,
best practices and management.
We pay respect to both the human being and the local development.
We mobilize both local know-how and innovation.

As down-to-earth as our action may be, our ambition is high:
make it possible for people to become entrepreneurs, in order to
build their own destiny. This is our way to embody solidarity.
Activities in 2017

INCOME STATEMENTS

**Agrisud**
Income statement (in euros, excluding expenses and extraordinary income)

- **4 285 093 €** Operating expenses
- **4 290 330 €** Operating income
- **5 237 €** Surplus

**Agrisud Network**
Consolidated income statement (in euros, excluding expenses and extraordinary income)*

- **6 305 978 €** Operating expenses
- **6 386 655 €** Operating income
- **80 677 €** Surplus

* Including independent entities (Institut Gabonais d’Appui au Développement, ENUFF project, …)

EMPLOYMENT DISTRIBUTION

- **85,93%** Field operations
- **11,66%** Overheads
- **2,23%** Identification and preparation of new operations
- **0,18%** Strategy & communication

RESOURCES DISTRIBUTION

AGENCE FRANÇAISE DE DÉVELOPPEMENT
- **37,6%**

NOUVELLE-AQUITAINE REGION
- **14,2%**

EUROPEAN UNION
- **8,4%**

HAUTS-DE-SEINE LOCAL’S COUNCIL
- **5,1%**

LOCAL GOVERNMENTS
- **4%**

MASEN GROUP
- **3,2%**

SWISS COOPERATION
- **2,8%**

ECOLOGY CENTER A.SCHWEITZER
- **2,8%**

OTHER PRIVATE DONATIONS
- **2,7%**

OCF FOUNDATION
- **2,3%**

LOW CARBON - BNPP
- **2,2%**

CLUB MED AND ITS FOUNDATION
- **2,2%**

SWISS PHILANTHROPY FOUNDATION
- **1,9%**

GRAND LYON
- **1,8%**

ENSEMBLE FOUNDATION
- **1,6%**

IGF FOUNDATION
- **1%**

LES AMIS D’AGRISUD ASSOCIATION
- **0,9%**

LSDH GROUP
- **0,8%**

MISEREOR
- **0,8%**

CIMKO
- **0,7%**

OTHER PUBLIC FINANCIAL BACKERS
- **0,6%**

CARITAS FOUNDATION
- **0,5%**

IFAID
- **0,5%**

WORLD BANK - WMPA
- **0,4%**

L’ORÉAL FOUNDATION
- **0,3%**

LEA NATURE FOUNDATION
- **0,3%**

FRANCE VOLONTAIRES
- **0,3%**

HUMAN RESOURCES

**259** people on the field
in 15 pays of whom
11 expatriate staff (5 volunteers)

**7** people at the head office
The impact of our actions

RESULTS SINCE 1992

- 59,100 very small family farming enterprises supported
- 208,400 sustainable jobs created
- 557,300 people taken out of poverty
- 505 local organisations reinforced
- 25 countries of intervention
- 363,200 tons of food produced*
- 96.7 million of euros net income*
- 28,900 tons of carbon sequestered by 3.2 million trees*
- 53,500 new people taken out of poverty

RESULTS IN 2017

- 5,680 new family-size farming enterprises supported
- 20,000 new sustainable jobs created
- 53,500 new people taken out of poverty
- 15 countries of intervention
- 363,200 tons of food produced*
- 96.7 million of euros net income*
- 28,900 tons of carbon sequestered by 3.2 million trees*
- 53 Northern & Southern communities supported

*Results for the 59 100 very small family farming enterprises
In 2017, Agrisud led 34 projects in 15 countries

**SOUTH AMERICA & CARIBBEAN**

**HAITI**
- Sustainable management of Limbé's watershed - North-Haiti
- Economic recovery & Food safety post-Matthew - Port-Salut
- Land use planning & Integrated water resources management - Bory & Beaulieu

**BRAZIL**
- Strengthening local value-chains for fresh produce - Rio das Pedras

**AFRICA**

**MOROCCO**
- Enhancement of the farming sector performances - Ghassate
- Entrepreneurship initiatives in the agricultural services sector - Ghassate
- Professionalization of fruit farms - Asni
- Strengthening farming activities - Marrakech palm grove
- Skills transfer in agroecology - Caritas
- Establishment of environmentally friendly value-chains - Skoura palm grove
- Strengthening livestock farming activities - Drâa Tafilalet

**SENEGAL**
- Revitalization of vegetables crop production, hydraulic aspect - Diourbel
- Revitalization of agricultural production - Bambey, Diourbel, Fatick, Mbacké
- Strengthening local value-chains - Cap Skirring
- Establishment of environmentally friendly value-chains - Skoura palm grove

**GUINEA BISSAU**
- Support to the skills center in agroecology - Cacheu & Bafata

**SAO TOMÉ E PRINCIPE**
- Professionalization of the organic pepper and spices fair sector

**GABON**
- Gabon agriculture development and investment - 9 provinces

**DR CONGO**
- Sustainable agriculture and professionalization of the value-chain - Lukula & Tshela (Mayombe)

**FRANCE**

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MOZAMBIQUE
Fight against forest degradation, Gilé National Reserve - Zambezia

MAYOTTE
Ecological and economic strengthening of agricultural activities - M’Tsahara

MADAGASCAR
Holistic Forest Conservation Program - Sava & Anosy
Forestry, agro-forestry and land-use planning - Itasy

INTEGRATED WATER RESOURCES MANAGEMENT, KOLORANO - HAUTE-MATSIATRA
PROFESSIONALIZATION OF PERI-URBAN AGRICULTURAL VALUE-CHAIN - ANTANANARIVO
SUPPORT TO AGRICULTURAL PRODUCTIVITY IN MADAGASCAR - VATOVAVY-FITOVININANY & ATSIMO-ATSIMANANA
SUPPORT TO AGRICULTURAL PRODUCTIVITY IN MADAGASCAR - VAKINANKARATRA
ENHANCEMENT OF NUTRITIONAL SAFETY - ITASY

LAOS
Forestry and agroecology in mountainous areas in North-Laos - Luang Prabang
Enhancing farm families nutrition in the uplands - Oudomxay, Huaphan
Community engagement and livelihood protection - Nakaï, Nam Theun

LAOS SINCE 2004

CAMBODIA
Agroecological intensification and diversification of family farming - Siem Reap
VIETNAM
Strengthening farming activities for minorities living in Hoang Lien Park - Lao Cai
INDONESIA/ BALI
Strengthening local value-chains for fresh produce - Bedugul

CAMBODIA SINCE 2016
VIETNAM SINCE 2016
BALI SINCE 2014

DR CONGO SINCE 2001
MOZAMBIQUE SINCE 2014
MADAGASCAR SINCE 2005
MAYOTTE SINCE 2013

Explore all our actions on www.agrisud.org/en/Nos actions
Activities en Africa

**MOROCCO**

**Sustainable enhancement of the farming sector performances - Ghassate (phase 2)**
Objective: 350 VSEs - **Partnership**: ORMVAO, Norsys Foundation
Budget: 640 K€ over 2016-2019 - **Funding**: MASEN, Acwa Power, AFD

**Entrepreneurship initiatives in the agricultural services sector - Ghassate**
Objective: 10 VSEs offering agricultural services - **Partnership**: ORMVAO, Norsys Foundation
Budget: 65 K€ over 2015-2017 - **Funding**: Nouvelle-Aquitaine Region, MASEN

**Strengthening and sustainable development of farming activities - Marrakech’s palm grove**
Objective: 50 VSEs pilotes - **Partnership**: Norsys Foundation, Mohammed VI Foundation for Environmental Protection, AMEE
Budget: 863 K€ (of which 440 K€ hydro-agricultural developments) over 2015-2017 - **Funding**: OCP Foundation, Norsys Foundation, Club Med, Agrisud

**Strengthening livestock farming activities - Drâa Tafilalet region**
Mission focused on support - **Partnership**: CARI, Norsys Foundation, AOFEP
Budget: 2 K€ for support by Agrisud & Norsys Foundation
**Funding**: CARI

**Transfer of methodological and technical skills in agroecology to Caritas Morocco**
Mission focused on support - **Partnership**: Caritas Morocco, Norsys Foundation
Budget: 50 K€ for support by Agrisud & Norsys Foundation
**Funding**: Caritas Morocco

**Establishment of environmentally friendly value-chains - Skoura palm grove**
Preparation of the support mission of an oil cooperative
**Partnership**: Olvéa / L’Oréal

**Professionalization of fruit farms - Asni (phase 6)**
Objective: 22 VSEs - **Partnership**: Norsys Found., Tifawine coop., Club Med

**Sustainable agriculture and professionalization of the value-chain in Mayombe - Lukula & Tshela**
**Objective**: 2,300 VSEs over 2012-2017 - **Partnership**: Etc Terra, Agridev, CRAFOD, Café Africa, IFAID, ERAIFT
**Budget**: 2,460 K€ - **Funding**: UE, ERAIFT, CRAFOD, IFAID, Caritas Found., BNPP, Agrisud

**DR CONGO**

**Sustainable agriculture and professionalization of the value-chain in Mayombe - Lukula & Tshela**
**Objective**: 2,300 VSEs over 2012-2017 - **Partnership**: Etc Terra, Agridev, CRAFOD, Café Africa, IFAID, ERAIFT
**Budget**: 2,460 K€ - **Funding**: UE, ERAIFT, CRAFOD, IFAID, Caritas Found., BNPP, Agrisud

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**FOCUS ON**

**Strengthening and sustainable development of farming activities**

**Marrakech’s palm grove**

**MOROCCO**

**Agroecology & Heritage Preservation**

As part of the Preservation and Development Program of Marrakech Palm Grove, the Mohammed VI Foundation for Environmental Protection take action to improve the living conditions of the population.

She asked Agrisud and the Norsys Foundation to develop sustainable economic activities, carried by the people. They implemented several actions such as: securing farming activities, ecological intensification, improving product flow or raising awareness about sustainable development.

During the pilot phase, 25% of the family farms listed in the palm grove territory have been supported to improve their activities’ performances.

The adoption of agro-ecological practices in market gardening, fruit growing and livestock led to a better productivity with significant economic benefits for the families (additional gains of 97%).
GUINEA BISSAU

Support to the skills center in agroecology - Cacheu & Bafata regions
Support for setting up the pole - Partnership: Swissaid (project manager)
Budget: 65 K€ over 2015-2018 - Funding: Swissaid

SENEGAL

Revitalization of vegetables crop production, hydraulic aspect - Diourbel region
Objective: 2 hydrolic devices (agricultural and drinking water) - Technical collaboration: ARD, DRDR, DRH, Eaux et Forêts, Ancar
Budget: 224 K€ over 2016-2017 - Funding: Nouvelle-Aquitaine Region

Revitalization of agricultural production - Diourbel, Bambey, Mbacké & Fatick deparments
Objective: 350 VSEs - Partnership: N-Aquitaine Region, IFAID, local communities

Strengthening of local fresh products value-chains - Cap Skirring
Objective: 166 VSES / 1 EIG of 4 grouping - Partnership: CPAS, Club Med
Budget: 7 K€ in 2017 - Funding: Club Med, CPAS

Installation of solar pumps in vegetables crops - Cap Skirring
Objective: 4 gardens equiped - Partnership: CPAS, Club Med

Revitalization of the agricultural production of family farms
Bambey, Diourbel, Mbacké and Fatick departments
SENEGAL

Agorecology & Agricultural recovery
Agrisud operates this project as part of a decentralized cooperation between the Nouvelle-Aquitaine Region and the departments of Bambey, Diourbel, Fatick and Mbacké. The goal is to secure and sustainably improve the agricultural activities of these 4 departments, in favor of, at first, 350 families.

For this purpose, 4 areas of intervention are implemented: the securing of production sites (hydro-agricultural development, fencing, sites’ revegetation...), the transfer of practices for an ecological intensification of the production, the management advising for a better market integration, the strengthening of local skills to ensure constant support to farms.

Encouraging results of the pilot phase (annual production increased by 145% and incomes increase of 230%) raised many requests fulfilled by the extension phase, launched at the end of 2016.

Explore all our actions on www.agrisud.org/en/Nos actions
Activities en **Africa & the Indian Ocean**

### SAO TOMÉ E PRINCIPE

**Professionalization of the organic pepper and spices fair sector in São Tomé e Príncipe**

**Objective:** 300 VSEs & 1 cooperative - **Partnership:** PAPAFPA, CEPIBA, Hom&Ter  
**Budget:** 110 K€ over 2012-2017 - **Funding:** FIDA, Hom&Ter

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### MOZAMBIQUE

**Fight against the degradation of the Miombo forest, National Reserve of Gilé - Zambezia province**

**Objective:** 535 VSEs - **Partnership:** IGF (operator), Etc Terra, IFAID  
**Budget:** 542 K€ over 2014 – 2017 - **Funding:** AFD-FEM, IFAID

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### GABON

**Gabon agriculture development and investment PRODIAG - 9 provinces of the country**

**Objective:** 1,094 VSEs + research support - **Partnership:** Institut Gabonais d’Appui au Développement - IGAD (operator), CIRAD  
**Global Budget:** 20,000 K€ over 2011-2017 - **Funding:** State of Gabon, AFD

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### MAYOTTE

**Ecological and economic strengthening of agricultural activities in Tanafou Yahazi - M’Tsahara**

**Objective:** 60 VSEs - **Partnership:** Chamber of Agriculture (project manager), CAPAM, AMMEFLHORC, AFICAM  
**Budget:** 153 K€ over 2014-2017 - **Funding:** Ministry of Agriculture and Food, CASDAR

Agrisud supported the CEPIBA cooperative in the realization of a technical manual on pepper production for its members.

Market gardening area of ADL - Libreville
MADAGASCAR

Holistic Forest Conservation Program - Comatsa & Beampingaratsy
Objective: 1,350 VSEs - Partnership: Etc Terra (operator), WWF
Budget: 1,230 K€ over 2014-2018 - Funding: AFD-FFEM, Air France

Forestry, agro-forestry and land-use planning, Mahavotra II - Itasy
Objective: 2,000 VSEs - Partnership: CEAS, Etc Terra, AMADESE, Ilofosana, Nouvelle-Aquitaine Region, IFAID
Budget: 1,190 K€ over 2016-2019 - Funding: AFD, Nouvelle-Aquitaine Region, CEAS, IFAID, BNPP

Integrated water resources management, Kolorano phase 2
Haute Matsiatra
Objective: 550 VSEs - Partnership: Etc Terra (project manager), Lyon Métropole, Haute-Matsiatra Region
Budget: 345 K€ over 2016-2020 - Funding: Lyon Métropole, Agence de l’eau Rhône-Méditerranée-Corse

Professionalization of peri-urban agricultural value-chain - North Antananarivo
Objective: 5,000 VSEs - Partnership: AIM, CIRAD, MPE, FERT
Budget: 1,740 K€ over 2015-2019 - Funding: UE, CEAS

Enhancement of nutritional safety - Itasy
Objective: 940 families & 3,760 children - Partnership: Regional Office of Nutrition, SAF-FJLM, ARIF
Budget: 74 K€ over 2017-2019 - Funding: Bel Foundation, Mahavotra project

Support to agricultural productivity in Madagascar - Vatovavy-Fitonvinany & Atsimo-Atsinanana
Objective: 3,060 VSEs - Partnership: WHH & SD Mad (Agrisud leader)
Budget: 960 K€ over 2017-2020 - Funding: Ministry of Agriculture in Madagascar / AFD

Support to agricultural productivity in Madagascar - Vakinankaratra
Objective: 1,372 VSEs - Partnership: SD Mad (Agrisud leader)
Budget: 600 K€ over 2017-2020 - Funding: Ministry of Agriculture in Madagascar / AFD

Agroecology & Integrated Water Resources Management

Facing drought risks, soil erosion and demographic pressure, the prevention of conflicts over water use within the population is a major challenge. For this purpose, the Haute-Matsiatra Region and the Metropolis of Lyon cooperate on a Drinking Water Supply Program (10 watersheds) implemented by Agrisud and Etc Terra / Rongead.

Activities began, at the municipal level, with the preparation of watershed use planning. Then, support for producers focuses on management and forestry techniques to protect and increase water resources upstream of catchments. Downstream, water-saving farming techniques make it possible to enhance agricultural water.

More than 300 producers are supported today, including 60 master-producers. 110,000 forest trees and 20,000 fruit trees (agroforestry) have been implanted. Rice farming techniques save on average 40% of water and double the yields.

Explore all our actions on www.agrisud.org/en/Nos actions
**Activities in Asia**

### LAOS

**Forestry and agroecology in mountainous areas in North-Laos - Luang Prabang province**

**Objective:** 550 VSEs - **Partnership:** SAEDA, Lao Women’s Union, PAFO, DAFO, Viengkham District, Etc Terra  
**Budget:** 877 K€ over 2015-2018 - **Funding:** AFD, Swiss Philantropy Found., Ensemble Foundation, MAEDI, WFP, France Volontaires, IFAID

Enhancing farm families nutrition in the uplands - Oudomxay & Huaphan  
**Objective:** 4,000 families - **Partnership:** Netherlands Dvpt. Organization (project manager)  
**Budget:** 1,100 k€ (agricultural component) over 2016-2018 - **Funding:** SNV / SADC, France Volontaires

Community engagement and livelihood protection - Nakaï District, Nam Theun  
**Objective:** study in progress - **Partnership:** WCA (Wildlife Conservation Association), CLL (Creative Literacy Laos) & Anoulak project  
**Budget:** 90 K€ over 2017-2021 - **Funding:** WMPA - World Bank

### VIETNAM

**Strengthening farming activities for minorities living in Hoang Lien Park - Lao Cai province**  
**Objective:** 150 VSEs - **Partnership:** Hoang Lien National Park, Nouvelle-Aquitaine Region  
**Budget:** 134 K€ over 2016-2017 - **Funding:** Nouvelle-Aquitaine Region, France Volontaires

### CAMBODIA

**Agro-ecological intensification and diversification of family farming - Siem Reap**  
**Objective:** 750 VSEs - **Partnership:** Srer Khmer, Department of Hauts-de-Seine  
**Budget:** 1,140 K€ over 2016-2020 - **Funding:** AFD, Department of Hauts-de-Seine, MAEDI, BNPP

### INDONESIA (BALI)

**Strengthening local value-chains for fresh produce - Bedugul**  
**Cooperative of 30 VSEs - Partnership:** Club Med  
**Budget:** 15 K€ in 2017 - **Funding:** Club Med

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**FOCUS ON**

**Forestry and agroecology in mountainous areas in North-Laos - Luang Prabang province - LAOS**

**Agro-ecology & Participatory Landing Use Planning**

The goal of this project is to develop agricultural models adapted to the contexts of mountainous districts of Northern Laos, in order to solve poverty problems and food insecurity met by the populations while preserving natural and productive resources.

To this end, Agrisud and its partners work on the implementation of Participatory Landing Use Planning at the village level, to enhance agricultural land and restore degraded areas. A technical training on 6 agricultural production systems is also provided to farm families.

In 3 years, more than 800 families have strengthened and improved their production systems (land use planning, crop diversification ...), thus generating higher income. Crops diversification has also brought them a better nutritional balance. Moreover, 255 ha of farmland have been developed and 25,000 trees have been planted by the villagers to rehabilitate forests.
Strengthening farming activities for ethnic minorities living in Hoang Lien park
Lao Cai Province - VIETNAM

Agroecology & Diversification of farm income

This decentralized cooperation project between the Lao Cai Region and the Nouvelle-Aquitaine Region aims to sustainably improve the living conditions of the ethnic minorities living in the park while preserving the environment.

After conducting studies and analyzing the needs of the inhabitants of the National Park, Agrisud supported the farm families in several activities. The 3 main components are: optimization of farming practices to ensure the sustainability of the activities, introduction of new productions with high added value to develop incomes, finally the creation of a label to promote their products and good practices to consumers.

During the first year of the project, 110 farmers have strengthened their production capacities and 7 agricultural models have been developed, including the production of porcupine, medicinal plant (Giao co lam) and honey which have a high commercial potential.
Activities in **South America & Carribean**

**BRAZIL**

**Strengthening local value-chains for fresh produce - Rio das Pedras**

**Objective:** 1 cooperative of 69 VSEs  
**Partnership:** COMISFLU Grouping, Club Méditerranée  
**Budget:** 15 K€ in 2017  
**Funding:** Club Méditerranée

**HAITI**

**Sustainable management of Limbé’s watershed - North-Haïti**

**Objective:** 500 VSEs  
**Partnership:** GRADIMIRH, Etc Terra, local communities, Port-au-Prince University  
**Budget:** 1,129 K€ over 2013-2017  
**Funding:** AFD, Nouvelle-Aquitaine Region, MAEDI, ESFI, Misereor, IFAID, BNPP

**Economic recovery & Food safety post-Matthew, Port-Salut area - South-Haïti (phase 1)**

**Objective:** 100 VSEs  
**Partnership:** GRADIMIRH, local communities  
**Budget:** 50 K€ over 2016-2017  
**Funding:** Nouvelle-Aquitaine region, Léa Nature Foundation

**Land-use planning & Integrated Water Resources Management in Bory & Beaulieu communities - Bas-Limbé**

**Objective:** 400 families  
**Partnership:** GRADIMIRH, local communities, DINEPA  
**Budget:** 100 K€ over 2017-2018  
**Funding:** Misereor

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**Focus On**

**Sustainable management of the Limbé’s watershed & Environmental impacts measure - North HAITI Region**

**Agro-ecology & Participatory Landing Use Planning**

The Limbé’s watershed has a wide variety of agricultural systems that would supply local markets in different products. However, soil erosion due to heavy rains, unsuitable agricultural practices and deforestation, degraded land to a great extent. The goal is to improve and secure the crops of small farms established in this area, as well as to develop and enhance the watershed to protect natural resources.

The actions undertaken strengthen family VSEs skills to improve their production systems and to manage their activities. The agricultural value-chains are better organized (product processing, market access, etc.). Municipalities develop and implement priority plans for food safety.

600 farms spread over 300 ha of newly developed land have benefited from this project and the profits of these families increased. 120,000 trees and 950,000 slope-fixing plants have been planted. Over 20 years, nearly 14,000 tons of carbon will be sequestered, which is largely beneficial for the environment.
Training and Supporting local partners

Approach & Goals

We transfer our expertise to development organizations (NGOs, associations, professional organizations, technical services ...) to strengthen their responses to small entrepreneurs in agriculture, livestock farming, processing of products, etc.; thus to ensure long-term viability of the actions we undertake.

5 modules  5 countries
87 attendees
34 organizations

3 capacity building programs

**AGROECOLOGY**
BEST PRACTICES

- Understanding agroecology and its economic, social and environmental dimensions
- Understanding the principles of sustainable management of an agro-system
- Analyzing context and identifying suitable agro-ecological practices
- Being able to transfer these practices to producers

**MANAGEMENT ADVISING TO VERY SMALL FARMING ENTREPRISES**

- Knowing the overall consulting approach and agro-economic fundamentals
- Identify VSE’s performance indicators and key information from its environment
- Understanding data collection and processing tools related to VSEs results and environment changes
- Being able to analyze VSE results and, on this basis, to advise the entrepreneur

2 learning tools

**“Agroecology, best practices”**

**“Management Advising to very small family farming enterprises”**

Designed by Agrisud’s teams, these 2 guides are used during training sessions. They are then used as references in the daily practice of the technicians, advisers and animators who support farmers and their professional organizations.

Crowdfunding and Solidarity to support our training activities

Agrisud conducted a crowdfunding campaign with Miimosa to adapt its guide « Management advising to very small farming enterprises» to the Asian context. Thanks to this fundraising, the guide “Agroecology, best practices” will also be updated in 2018.
**Partnerships developed in several fields**

**Northern organizations & NGOs**

- **AFDI** - Agriculteurs français et développement international
- **AIMF** - Association internationale des maires de France
- **APDRA** - Pisciculture paysanne
- **Archeology & Development** (United Kingdom)
- **Ashoka** - entrepreneuriat social
- **AVSF** - Agronomes et vétérinaires sans frontières
- **be-linked** - Business & community intelligence
- **CARI** - Centre d’action et de réalisations internationales
- **CEAS** - Centre écologique Albert Schweitzer (Suisse)
- **DM échanges et missions** (Suisse)
- **FERT** - Association internationale pour le développement rural
- **France Volontaires**
- **GéRÈS** - Groupe énergies renouvelables, environnement et solidarités
- **GIZ** - Coopération allemande
- **Gret** - Professionnels du développement solidaire
- **IFAID** - Institut de formation et d’appui aux initiatives de développement
- **Misereor** (Allemagne)
- **Nitidae - Etc Terra / Rongead**
- **Planète Urgence**
- **SNV** - Organisation néerlandaise de développement (Pays-Bas)
- **Swissaid** - Œuvre d’entraide (Suisse)
- **WCA** - Wildlife conservation association
- **WHH** - Agro-action allemande

**Solidarity websites**

- **1% for the Planet** - Entreprises responsables
- **ACVFIT** - Prévention en santé connectée
- **HelloAsso** - Financement participatif de projets associatifs
- **Helpfreely** - Collecte de fonds caritatifs via l’achat en ligne
- **Lilo** - Moteur de recherche responsable
- **One Heart** - Média des causes solidaires & sociales
- **Miimosa** - Financement participatif agriculture & alimentation
- **Societality** - Rencontre ONG et financeurs de projets
- **Trip & Tree/A tree for you** - Compensation carbone

**Southern organizations & NGOs**

- **AMEE** - Agence marocaine pour l’efficacité énergétique
- **AFICAM** - Association pour la formation initiale et continue agricole à Mayotte
- **AIM** - Association inter-coopération malgache (Madagascar)
- **AMADESE** - Association malagasy pour le développement économique, social et environnemental (Madagascar)
- **AMMEFLHORC** - Régénérateur-planter-préserver (Mayotte)
- **AOFEP** - Association oasis Ferkla pour l’environnement et le patrimoine (Maroc)
- **CAPAM** - Chambre d’agriculture, de pêche et d’aquaculture de Mayotte
- **Caritas Maroc**
- **CEPIBA** - Coopérative de production de poivre biologique (São Tomé et Principe)
- **CITE** - Centre d’information technique et économique (Madagascar)
- **CIPA** - Centre initiation et perfectionnement agricole (Diourbel)
- **COMISFLU** - Cooperativo mista do sul fluminente (Brésil)
- **Coopérative agricole Al Mohammedia** (Maroc)
- **Coopérative agricole Tifawine** (Maroc)
- **CPAS** - Centre de promotion agricole et sociale de Diemering (Sénégal)
- **CTHT** - Centre technique horticole de Tamatave (Madagascar)
- **DAFO** - Department agriculture and forestry office, Luang Prabang, Oudomxay et Huaphan (Laos)
- **FEGPAB** - Fédération des groupements de producteurs agricoles du Baol (Sénégal)
- **GCDA** - Green community development association (Laos)
- **GRADIMIRH** - Groupe recherche-action pour le développement du milieu rural haïtien (Haïti)
- **Green Farmers from Here** (Cambodge)
- **GSDM** - Groupement semis direct Madagascar (Madagascar)
- **IDEP Foundation** (Bali)
- **IGAD** - Institut gabonais d’appui au développement (Gabon)
- **Ilofosana** (Madagascar)
- **LWU** - Lao women’s union (Laos)
- **Marta Sari** - Coopérative agricole (Bali)
- **MPE** - Malagasy professionnels de l’élevage (Madagascar)
- **ORMVAO** - Office régional de mise en valeur agricole de Ouazarzate (Maroc)
- **ORNM** - Office régional de la nutrition, Itasy
- **PAFO** - Provincial agriculture and forestry office, Luang Prabang, Oudomxay et Huaphan (Laos)
- **Parc National de Hoang Lien** (Vietnam)
- **RAEF** - Réseau des agro-écologistes de Fattick
- **SAEDA** - Sustainable agriculture and environment development association (Laos)
- **SECAAR** - Service chrétien d’appui à l’animation rurale (Afrique)
- **SD MAD** - Semi direct Madagascar
- **Sr er Khmer** (Cambodge)
- **Tanafou Yahazi** - Coopérative agricole (Mayotte)
- **WMPA** - Nam Theun 2 Watershed management and protection authority (Laos)

**Technical & solidarity networks**

- **ALiSEA** - Agroecology learning alliance in south east Asia (Cambodge, Laos et Vietnam)
- **CFSI** - Comité français pour la solidarité internationale
- **CUF** - Cités Unies France
- **Coordination Sud**
- **GTAE** - Groupe de travail sur les transitions agro-écologiques
- **GTD** - Groupe de travail sur la désertification
- **Inter-réseaux Développement rural**
- **RADDO** - Réseau de développement durable des oasis
- **RADSi Aquitaine**
Training & Research

AgroParisTech
CHEDD - Collège des hautes études de l'environnement et du développement durable
CIRAD - Centre international de recherche agronomique pour le développement
CSFD - Comité scientifique français sur le désertification
ENSA - École nationale supérieure agronomique de Toulouse
HEC - École des hautes Études commerciales de Paris

INRA - Institut national pour la recherche agronomique
IOGA - Institut et observatoire de géophysique d’Antananarivo (Madagascar)
IRD - Institut de recherche pour le développement
ISTOM - École supérieure d’agro-développement international
Montpellier SupAgro / IRC - Institut des régions chaudes
Université Antananarivo, LRI - Laboratoire des radio-isotopes (Madagascar)
Université d’Etat d’Haiti / Campus Henri Christophe de Limonade (UEH/CHCL)
Université de Luang Prabang (Laos)
Université de Port-au-Prince, faculté d’agronomie et médecine vétérinaire (Haiti)

Okan consulting
Olvéa
Orange
SIA - Ingénierie-Conseil
Total Gabon
Valorem
WISE (Suisse)

RESAD - Réseau Sahel désertification
TaFAé - Task Force multi-acteurs pour la promotion de l’agro-écologie au Sénégal

Companies
Air France
Acwa Power (Maroc)
Albert Ménès
Amundi
Atout RH
BNP-Paribas (fonds carbone)
Club Méditerranée
Crédit Agricole Aquitaine
Crédit Coopératif Aquitaine
Equanity
La Brasserie
Galerie Eric Dupont
Groupe E-sud
Groupe LSDH - Laiterie de Saint-Denis-de-l’Hôtel
Hom&Ter Développement
L’Oréal
MASEN (Maroc)
OCP (Maroc)

Foundations
Amis de la fondation Club Méditerranée
Avril
Bel
Brageac
Caritas
Club Méditerranée
Ensemble
Entreprise et Solidarité
Fondation de France
GoodPlanet
Léa Nature
Lemarchand
Mohammed VI pour la Protection de l’Environnement (Maroc)
Norsys (Maroc)

Institutionals
ADC - Coopération suisse
AFD - Agence française de développement
FAO - Organisation des Nations Unies pour l’alimentation et l’agriculture
FIDA - Fonds international pour le développement agricole
FFEM - Fonds français pour l’environnement mondial
Groupe CDC - Caisse des dépots et consignations
HCR - Haut commissariat pour les réfugiés
MEAE - Ministère français de l’Europe et des affaires étrangères
MAAF - Ministère français de l’agriculture, de l’agroalimentaire et de la Forêt
PAM - Programme alimentaire mondial
PNUD - Programme des Nations-Unies pour le développement
UE - Union européenne

Local Authorities
Conseil départemental des Hauts-de-Seine
Communauté urbaine d’Antananarivo (Madagascar)
Communes urbaines et rurales du Cambodge, Gabon, Haïti, Laos, Madagascar, Maroc, RD Congo, Sénégal, etc.
Départements de Fatick, Mbacké, Bambey et Diourbel (Sénégal)
Département du Nord (Haïti)
District autonome d’Abidjan (Côte d’Ivoire)
Métropole de Lyon
Province de Khammouane (Laos)
Province de Lao Cai (Vietnam)
Province de Luang Prabang (Laos)
Province d’Oudomxay et de Huaphan (Laos)
Province de Siem Reap (Cambodge)
Région Itasy (Madagascar)
Région Haute Matsiatra (Madagascar)
Région Nouvelle-Aquitaine

OCP (Maroc)
Pour la Nature et l’Homme
Roger Godino
Roi Baudouin (Belgique)
Swiss Philanthropy Foundation (Suisse)
Our key moments in 2017

**FRANCE - Paris**
Contemporary Art and Solidarity united

**FRANCE - Strasbourg**
Desertif’Actions 2017: fight against desertification

**MOROCCO - Agadir**
Agriculture and fight against Climate Change

**FRANCE - Paris**
Local authorities’ International actions meeting

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**JUNE** - Eric Dupont organized again an auction in his Gallery on behalf of Les Amis d’Agrisud and for the benefit of Agrisud. This event mobilized 29 artists and 23 gallerists or art dealers who donated 69 works of art sold to experienced and committed art lovers.

**JUNE / SEPT** - This multi-stakeholder event aimed to promote Land Degradation’s fight in international climate negotiations. It resulted in a statement signed by many non-state actors, including Agrisud, which will be presented at the two UN summits (COP13 and COP23).

**SEPTEMBER** - As part of the Climate Chance Summit Agrisud and its partner, the Norsys Foundation, presented sustainable and concrete solutions that they jointly implement in the agricultural sector in Morocco to strengthen the resilience of family farms facing climate change.

**OCTOBER** - Agrisud and its partner the Nouvelle-Aquitaine Region presented solutions they implement in different projects in Haiti, Madagascar, Senegal and Vietnam. These solutions, based on a global approach, respond to important issues such as climate, agriculture and rural areas.

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**FRANCE - Paris**
Ecological engineering and Climate risks

**SENEGAL - Dakar**
Closing workshop of the CALAO project (West Africa)

**HAITI - Cap Haïtien**
Closing workshop of the North PAD project (North-Haiti)

**HAITI - Port-au-Prince**
Decentralized cooperation convention in Haiti

**DECEMBER** - The GTAE, Working Group on Agroecological Transitions, associating Agrisud, AVSF, CARI and GRET, reported results of the CALAO project (Capitalization of stakeholder experiences for the development of resilient agroecological techniques in Western Africa) led in 2017 to develop a common methodology and tools for assessing agroecological practices.

**DECEMBER** - The closing workshop of the Sustainable Management Project of Limbé’s Watershed presented the outcomes of its first phase and its environmental footprint. Producers testimonials took place as well as exchanges with the people involved in this project, professors and students from the University of Limonade where it was held.

**DECEMBER** – The project of Sustainable Management of the Limbé’s watershed (North-Haiti) illustrated the partnership between Agrisud and the Nouvelle-Aquitaine Region at the workshop “Fishing, farming, agroecology and rural development”. This project takes into account both the development of agricultural sectors and the protection of natural resources.
December 2017 in Paris, our NGO organized a party at the Ricard Foundation to celebrate its 25th anniversary where representatives from our field teams, but also our directors, administrators and our key partners and friends gathered together.

Our field teams who couldn’t come to France were present at this event through a video in which they could share their enthusiasm and, at the same time, transport our guests to Haiti, Senegal, Morocco, Gabon, Madagascar, Cambodia, Laos or Vietnam.

Our Managing Director recounted Agrisud’s story through a continuous series of initiatives and innovations in the fight against poverty, since its creation by Jacques Baratier.

Speaking in turn, our Chairman paid tribute to the teams and highlighted future prospects for the coming years.

Agroecological Transitions: One advocacy served by two actions

Workshop: Exchange and methodological construction to better evaluate agroecological practices (December, Paris)
Organization by the GTAE* with the support of the French development agency (AFD) and the French global environment Facility (FFEM), this event brought together over a hundred participants. The goal was to build together, based on the results of the CALAO ** project and dialogue, a method and tools that will also contribute to advocacy in order to promote agroecology among policy makers and donors.

Opinion column in Liberation.fr on November 23rd: “For a bright Official development assistance: support agroecology”
Through this opinion column, the four chairmen of the GTAE have asked the French government to redirect development aid and to increase funds towards Africa and other development countries, with specific support to family farming to promote agroecological transitions.
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Women farmers (Laos)  
Technical advice on pink berry (Madagascar)
Our governance

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FINANCIAL DIRECTOR
Raphaël Vinchent
Agronomist, FUSAGx Gembloux (Belgique)

ACCOUNT DEPARTMENT MANAGER
Didier Gensous
DECF Eiffel Bordeaux

OPERATIONS DIRECTOR
Sylvain Berton
Agronomist, IRC Montpellier SupAgro

ASSISTANTE DIRECTOR OF OPERATIONS
Elphège Ghestem-Zahir
Sciences-Po Bordeaux - IEDES Paris

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Robert Lion
Inspector general of Finances, former CEO of Caisse des Dépôts

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TREASURER
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Former chairman of Comité de la Chartre

ADMINISTRATORS
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Secretary-general of Mohammed VI Foundation for Environmental Protection (Morocco)

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Chairman of Norsys Group, former chairman of CJDT

Jacques Godfrain
Former French Minister of International Cooperation

Charles Josselin
Former French Minister of International Cooperation

Joël Lebreton
Chairman of Keolis Supervision Board

Virginie Seghers
Chairwoman of Prophil, Economy & Philanthropy

Emmanuel Vasseneix
Chairman of Laïterie Saint-Denis-de-l'Hôtel Group

Hubert Védrine
Former French Minister of Foreign Affairs

Stéphane Voisin
SRI Research Manager, CA Chevreux

OBSERVATORS
Eric Dupont
Gallery owner, chairman of Les Amis d’Agrisud

Pierre Ducret
Controller-general and climat advisor, Caisse des Dépôts Group

Training session
(Sénégal)

Agrisud staff helping out for rice transplanting (Laos)