For food security

2009, another positive year for Agrisud. Our NGO and our sister-associations carried out 36 programs, investing €4.3 million in 13 countries. 3,350 small family farms have been launched. Our management is showing a slight accounting surplus.

Beyond the bare figures, the reality for Agrisud’s activity is that many difficulties and obstacles have been overcome and there is much satisfaction with our results in the field. On the one hand, very intense effort is required to package and finance our operations; in particular, we suffer from the gap between short financing terms – rarely more than three years – and the need for our teams to remain alongside farmers for extended periods. On the other hand, we are happy to see, by thousands each year, very small farmers, both men and women, overcoming poverty in addition to better supplied local food markets. These successes, these smiles, are our compensation.

However, we still bear witness, on a daily basis, to one of the most dramatic phenomena of our times: food insecurity. Malnutrition affects an increasing number of people throughout the world: 960 million in 2009, according to FAO (Food and Agriculture Organization), an increase of nearly 17% over 2 years. We must be aware that the “Empire of Hunger” is continuing its expansion. Food security remains an issue for many countries, struck by aberrant market variations, the effects of climate change, unrestrained demographics in some regions, and often the collapse of basic-food-producing agriculture. In 2009, voices were raised, as during the 2008 “hunger riots” – which were also “poverty riots” – sounding the alarm and calling for effective action.

Solutions do exist. They must be sought through improving the poorest people’s purchasing power. They also involve reaching, as quickly as possible, a better level of food self-sufficiency. Local basic food requirements must be covered in a greater proportion, as was historically the case until recent times, by local farming, coming from production sites as close as possible to the end consumer.

Such food self-sufficiency can only be achieved under two conditions. Regardless of universal liberalist dogma, regional protection on food imports with artificial low prices. Secondly, local basic food production. On this latter point, which is Agrisud’s domains, everyone agrees on the essential role of small small family farms.

However, Agrisud knows from lengthy experience that launching very small enterprises (VSEs) and have them strongly rooted on the local markets are very tough achievements. They call upon extensive professionalism and perseverance. They call for constant care and respect towards these people - often very poor - who are asked to shift from either idleness subsistence farming to become active entrepreneurs selling on the markets. This means a personal cultural revolution. Our teams’ daily action, launching and assis-

We wish that many organizations throughout the world do what we try to achieve: help very poor people, create «enterprises against poverty» and improve food security.

Agroecology is at the top of our agenda. To ensure their economic activity’s sustainability, our goal is to bring the entrepreneurs we support to care for environment and health. Agrisud bears witness to another dramatic aspect of the state of the world: the impact, often catastrophic in poor countries, of ruined soil and disrupted water cycles. Theories are not required to report the impact of climate change in Niger, Sri Lanka or Madagascar for example. At the same time we are witnessing the absorption, by defenceless peasants faced with market pressures, of chemical pesticides and fertilizers in disastrous proportions. We observe the resulting damage, for the soils and for water, for farming itself and, in the end, for farmers’ and consumers’ health.

Our agroecological practices are, above all, about common sense and teaching. They encourage moderating the use of water, carefully maintaining soil fertility, and using organic compost and natural insecticides. They help produce high-nutritional value, healthy, and environmentally-conscious vegetables, fruits, and ranching products.

We develop such processes and techniques and want them to be widely accessible. The result will be the publishing mid 2010 of the “Agrisud Guide Agroecology in Practice”, project which was launched and financed in 2009.

Our NGO is acknowledged as a sustainable development actor: through the jobs it creates and the local economy it supports; through its participation in the struggle against poverty; through its impact on the dignity and rights for women; through the care taken to fight soil destruction, water pollution, and ecosystems impairment; through its efforts to have the VSEs it supports act positively and smartly against climate change; and lastly through its contribution to food security for populations in precarious situations. We try and make progress on each of these items, hoping to become a fully-integrated ecological operator.

Robert Lion, Chair
Since 1992, Agrisud International achievements:

25,400 VSEs (3,350 in 2009)

90,000 sustainable jobs (12,000 in 2009)

240,000 people lifted out of poverty (31,600 in 2009)

1,55,000 tons of food produced in 2009

32 million euros net income generated in 2009

2,300 tons of carbon sequestered in 2009

In 2009, Agrisud is also:

13 countries with an active presence in Africa, Asia, and South America

165 staff in France, 159 in the field (13 expatriates including 8 “Progress Volunteers”)

28 operational partners from North and South

22 new partners organizations from South trained in 2009

36 development programs underway

4.4 million euros dedicated to these programs
2009 FINANCIAL DATA

Agrisud

Statement of income data (euros)

Operating expenses  2 483 826  
Operating income  2 486 896  
Surplus  3 070  

2009 Expenses

Overheads: 13,6%
Identification preparation of projects: 6%
Field operations: 80,4%

2009 Revenues

Entreprisme and Solidarity Fondation: 5,5%
Entreprise and Solidarity Fondation: 5,5%
Ile-de-France Regional Council: 3,7%
Local Gouvernements: 8,3%
Fonds Low Carbon: 2,4%
Multilateral organizations: 2%
French Foreign Affairs/AFD: 6,4%
European Union: 42,7%
Club Méditerranée: 3%
Un Monde par Tous: 2%
Other private partners: 11,1%

Agrisud Network

Statement of income data (euros)

Including the following entities and projects: Institut Gabonais d’Appui au Développement, AgriCam, AgriDev…

Operating expenses  4 368 107  
Operating income  4 403 710  
Surplus  35 603  

68,2% Public funding
31,8% Private funding
Agroecological practices

Choosing agroecology

Agroecology reconciles preserving agricultural ecosystems with sustainable economic development and food security.

After 20 years teaching family-based agriculture in Southern countries, Agrisud has acquired solid experience that has led it towards agroecological practices.

Attentive to local realities, and constantly attentive to associating economic, social, and environmental issues, Agrisud’s teams have progressively taken on these practices to allow the populations they support to more easily achieve economic and social self-sufficiency.

“Agroecology is much more than a simple agronomic alternative. It is related to a deeper dimension of respect for life and refocuses human beings regarding their responsibility towards the Living. Aimed at a harmonious relationship between Man and Nature, agroecology is both an ethic for living and an agricultural practice. It deems respect for the nourishing Earth and local food sovereignty for populations as the essential basis for any balanced, sustainable society.”

Pierre Rabhi

Best practices guide

Agrisud would now like to transmit this experience to practitioners in the field (NGOs, project operators, partners in the North and the South...) to improve their expertise in this domain. Demand is significant.

Considerable work has been undertaken since late 2008 to capitalize these good practices in order to render this useful expertise in a pedagogical and accessible way - the fruit of multiple partnerships and collaborations with the Cirad, Cari, Terre et Humanisme, and with technical teams and local farmers.

This will take the form of a “Good Agroecological Practices Guide” and will be widely distributed in a paper version and by Internet (e-book). The French version of the guide will be available in July 2010. English and Portuguese versions are also planned thereafter.

The content of various datasheets will provide for developing teaching modules and their associated tools, as well as a trainer’s booklet.

On the technical level, these items will supplement Agrisud’s “teaching cycle” a training tool implemented several times a year to help organizations and partners in the South.

Presented in the form of datasheets, the guide covers agroecology’s fundamentals describing various farming systems implicated, indicating the practices associated with them, and describing, in detail, these various practices.

The Caisse des Dépôts, Veolia Environnement, and Club Méditerranée are supporting this initiative as it extends into 2010.
**VSEs fighting against poverty and for sustainable economic development**

**Current Operations**

**Angola**: Supporting farm collectives in Dombe Grande, Benguela: 1,000 VSEs in 2008-2009, €30 K. Financed by the CEAR Foundation. In partnership with NRA.

**Professionalizing farming around Luanda, CAOP Resource and Training Center**: training activities, supporting Bengo Valley cooperatives and individual initiatives.

**Support for reviving farming activities in Cubal, Benguela Province**: 1,000 VSEs in 2006-2009, €842 k. Co-financed by the EU and Agrisud. In partnership with AAAD and AFVP.


**Creating farming VSBs in Preah Net Preah, Banteay Meanchey Province**: 312 VSEs in 2005-2009, €15 k. Financed by AER (Aide à l’Enfant réfugié). Operated by Agri-Cam with support from Agrisud.

**Economic and social promotion for farmers in Thmor Kaul, Battambang Province**: 230 VSEs in 2007-2009, €90 k. Financed by Cooperazione Francaise, Agri-Cam. Operated by Agri-Cam with support from Agrisud.

**Peri-urban farming and supplying the city of Pursat**: 61 VSEs in 2009, €16 K. Financed by CFSI (French Committee for International Solidarity), Agrisud, and Agri-Cam.

**Promoting the Ta Ong and Ta Roth preks in Kandal Province**: 485 VSEs in 2007-2009, €72 k. Financed by AFD-ADB. Operated by Agri-Cam with Kosal Eng., supported by Agrisud.

**Reinforcing the local Agri-Cam NGO**: reinforcement and support by Agrisud in 2007-2009, €56 k. Financed by the Pro Victims Foundation. In partnership with AFVP.

**Gabon**: Supporting developing peri-urban farming in 9 Provinces (PADAP): 920 VSEs, €7,400 k in 2004-2009. Financed by the Gabon government, AFD (French Development Agency), French Foreign Affairs Ministry. Operated by the IGAD (Gabon Development Support Institute), supported by Agrisud.

**Support for setting up workshops teaching women how to transform cassava in Omboué**: 40 workshops, €40 k in 2008-2009. Financed by Total. Operated by IGAD with support from Agrisud.

**Training in agricultural professions (AFOP project)**: training unit in 2009-2011, €300 k. Financed by the EU. In partnership with the Gabonese Technical and Vocational Education and Youth Professional Insertion Ministry and the National Pedagogical Institute.

**IGAD**: structural consulting scheme, project management, supporting development initiatives, €410 k in 2009. Finance by the Gabon government, Total. Support from Agrisud.

**India**: Support for the aromatic plant farmers federation in Dehra Dun: 120 VSEs in 2007-2009, €30 k. Financed by Les Pélicans, Rajiv Gandhi Foundation (RGF). In partnership with Himalayan Action Research Center (HARC).

**Laos**: Food security for poor women and families in the Bieang-kham district (Luang Prabang Province): 508 VSEs and 10 villages supplied with water in 2009-2011, €519 k. Co-financed by the EU, French Foreign Affairs Ministry. In partnership with AFVP.


**Teaching cycle for implementing support programs for the creation of sustainable VSEs**: Organized in Ampely for 9 Malagasy NGOs and 2 Agrisud project teams. €32 K. Financed by the French Foreign Affairs Ministry.

**Morocco**: Food security and combating poverty, Draa and Dades Valleys: monitoring VSEs created in 2003-2008, supporting 97 women ranchers. Co-financed by Agrisud, the Aquitaine Regional Council, CFSI. In partnership with AMAID, AFVP, ORMAO.

**Teaching cycle for implementing support programs for the creation of sustainable VSEs**: training for Mohammed V Foundation executives and its partner associations in 2006-2009. €80 K. Financed by the Mohammed V Foundation.

**Support for rural young handicapped persons professional insertion in Ouarazate**: creating a methodology, creating 11 VSEs in 2006-2009, €105 K. Co-financed by PCM (Moroccan Combined Program), INDH (National Human Development Initiative), the Horizon association, the Naturex foundation, Agrisud. In partnership with Horizon, Handicap International, AFVP.

**Improving farming practices in oasis areas**: 95 VSEs in 2008-2009, €132 K. Co-financed by the Aquitaine Region, CDC, MCZ, Rotary Club, and the ADL (Local Development Associations). In partnership with ORMAO, AMAID, AFVP, CARI, ADL.


**Democratic Republic of the Congo**: Support sustainable development of activities and farming industries in the Cataractes districts, Bas-Congo Province: 1,000 VSEs in 2007-2010, €1,291 K. Co-financed by the EU, JICA (Japanese International Cooperation Agency), ESF, Agrisud. In partnership with the CAVTK (Kinshasa Tropical Veterinary Agronomy Center), Agridev.

**Combating poverty and food insecurity, Butembo Region, Nord-Kiv Province**: 5,000 VSEs in 2009-2013, €1,900 K. Co-financed by the EU and Agrisud. In partnership with SYDIP, CAVTK, Agridev.
Teaching cycle for sustainable economic development centered on VSEs: For 11 Congolese NGOs and 2 Agrisud project teams. €31 K. Co-financed by the French Foreign Ministry and the EU.


Brazil: Energizing the local offer in food products around Rio de Janeiro: training and pilot projects with 80 VSEs: €60 k in 2009-2010. Financed by Ibis - Club Med. In partnership with Be-linked, Abio, Rede Ecológica.

Senegal: Reinforcing local fresh product supply industries in Mbour and Cap Skirring: training and pilot project for 80 produce VSEs in 2009-2010, €50 k. Financed by Club Med. In partnership with Jappoo Development (Mbour) and CPA S (Cap Skirring).


Food security and local economic development in the Diffa region: 360 VSEs, €106 k in 2010-2012. Co-financed by the French Foreign Ministry and FSD. In partnership with Agridel.

Madagascar: Professionalizing peri-urban farming and sustainable development in Antananarivo: 80 VSEs in 2009-2011, €50 k. Co-financed by the Ile de France Regional Council, ESF. In partnership with Filtama villages and the city of Antananarivo, CTHA.

Food security in the Itasy and Analamanga regions: 1,050 VSEs in 2010-2011, €1,400 k. Co-financed by the Aquitaine Regional Council, supplementary funds sought (EU). In partnership with the Antananarivo Horticulture Technical Center, Itasy Region, Antananarivo and surrounding villages.

Morocco: Support for development in the Sane village in Al Haouz province: 30 VSEs in 2010-2011, €70 k. Co-financed by the Norsys Foundation, Club Med. In partnership with the Norsys Foundation, and the local agriculture department.

Democratic Republic of the Congo: Support for food security in western Congo, Kimpese, Bas-Congo province: 1,200 VSEs in 2010-2011, €1,350 k. Co-financed by the EU. In partnership with CRAFOD, CAVTK, Agridev.

Support for sustainable development of farming activities and industries in Luozzi, Bas-Congo province: 2,000 VSEs in 2010-2014, €2,840 k. Co-financed by the EU. In partnership with CRAFOD, CAVTK, Agridev.

Mauritania: Reducing the impact of skyrocketing prices and food insecurity for the populations of Brakna and Gorgol: 6,000 agro-pastoral VSEs and 2,350 women market gardeners in 2010-2011, €1,522 k. Co-financed by the EU and French Red Cross. In partnership with the French Red Cross, Mauritanian Red Crescent, France Volontaires.


Haiti: Food security and combatting poverty in northern Haiti: 1,200 VSEs in 2010-2013, €1,300 K. Co-financed by the Aquitaine Regional Council. In partnership with Vétrérime, Sonje Ayiti.

Multiple countries, Agrisud network: “Implementing Support Programs for Creating Sustainable VSEs” Teaching Cycle: 2 sessions organized (Gabon and Senegal), €50 k. Co-financed by IGAD, the Crédit Coopératif Foundation, Un Monde par Tous.


Diversifying peri-urban farming and combating malnutrition in Siem Reap: 320 VSEs +1 spirulina production unit in 2010-2012, €414 k. Co-financed by the Hauts de Seine department, Agrisud, Antenna Technologies. In partnership with Agri- Cam, Antenna Technologies, France Volontaires.

Gabon: PRODIAG (Gabon Farming Development and Investment Program): 1,000 VSEs, 3,200 jobs, Support-Consulting, Professional Training, agronomic research over 5 years (2010-2014), €20,000 K. Financed by the Gabon government, AFD. Project supervised by IGAD with support from Agrisud in partnership with CIRAD.

India: Support for promoting the organic aromatic and medicinal plant industries for exportation in Chamoli, Uttarakhand: case prepared in 2009. Financing current being sought. In partnership with Hom&Ter, HARC, AFVP.
A Global approach
Focus on Madagascar

Since 2008, Agrisud has been attempting to respond, through a global approach, to food security needs in the capital city Antananarivo and in the nearby Itasy region.

Antananarivo (1,800,000 inhabitants), capital of Madagascar, has not avoided the paradox of most major growing cities. As its population increases - and therefore its food needs - the intra- and peri-urban farming sector is being suffocating.

Deprived of a basic tool for socioeconomic and environmental balance the FIFTMA (Greater Tana Inter-District Cooperation Board) requested the support of Agrisud in order to structure the sector.

During the same period, Agrisud was called upon by the Aquitaine Regional Council (France) and the Itasy region (100 km from Antananarivo) as part of their decentralized cooperation effort to contribute to professionalizing farming operations, in particular on the technical (agroecology) and economic (market access) levels for this region which significantly contributes to supplying Antananarivo.

Developing agroecological practices, guarantee of the production’s and activity’s sustainability potential.

Rehabilitating Damaged Slopes
An example of the agroecological demonstration and training site at a project located in Analavory (Itasy)
Developing economic activity,
under a territorial complementarity and demand satisfaction rationale.

In the Antananarivo Peri-urban Area
Diagnostic of 13 villages / identifying 3 primary market garden operating systems / selecting 10 pilot projects in 7 target villages / creating 4 producer groups / reinforcement orientations clearly identified for the deployment phase / Capitalization / initial professionalisation actions

2008/09 Pilot Projects: 68 VSEs
2010/11 Growth: 440 VSEs

And in the Itasy region
Diagnostic of 51 villages / Identifying 4 operating typologies / 7 sectors selected in accordance with the regional development plan: rice, corn, tomatoes, papaya, onion, pineapple, potatoes / Technical and economic analysis of the sectors and proposed improvement orientations / Capitalization / initial professionalisation actions

2008/09 Pilot Projects: 71 VSEs
2010/11 Growth: 720 VSEs

Significant social results,
150 farmers involved in pilot projects affecting 750 people.

All stakeholders associated: The relevant villages, Ministry of Agriculture, Livestock, and Fisheries and its technical services, Antananarivo University, Care, CTHA, FOFIGA, and of course farmers and farming groups.


A Training Cycle covering 12 days in the Itasy region bringing together 9 associations (see p. 10 of this report)

* By social results we mean the impact of the actions conducted on living conditions for farmers and their families as well as the degree of involvement by stakeholders.
Transferring know-how to local organizations

Agrisud’s training cycle is destined for local organizations (NGOs, associations, groups, Agrisud project teams) responsible for development programs. This applied training provides for strengthening their abilities by transferring useful know-how for implementing sustainable development programs focused on VSEs. Included on this training cycle’s “menu”:

✓ conducting diagnostics and packaging VSE support projects,
✓ implementing and monitoring VSE support projects,
✓ assessing, capitalizing, and communicating about projects.

3 training cycle sessions in 2009

Madagascar, from September 21st to October 3rd in Ampefy (Itasy region), 18 participants

Malagasy organizations:
- ANAE: National Environmental Action Association
- ASA: Ankohonana Sahirana Arena
- ATS: Association Tefy Saina
- BRL Madagascar: Design Office
- CIFACE: Information, Communication, Coordination, Training, and Education Center
- CITE: Technical and Economic Information Center
- CTHA: Antananarivo Horticulture Technical Center
- Tananamadio Association
- MPE: Malagasy Livestock Professionals
- Agrisud Teams: Itasy and Antananarivo

RD CONGO, du 23 novembre au 5 décembre 2009 à Kimpese (province du Bas-Congo), 23 participants

Congolese organizations:
- CRAFOD: Regional Development Support and Training Center
- AFRIKI: Kinshasa Women Rice Farmers Association
- VOFA: Voice of the African Woman
- SYDIP: Union for the Defense of Peasants’ Interests
- CARITAS Boma
- CAVTK: Kinshasa Agronomics and Veterinary Center
- AMEBA: Mbandaka Market Gardeners and Ranchers Association
- HPP Congo: Human People to People
- Mukoma Shibikeni Cooperative
- VVV Kimpese: Cities and Villages for Life
- AGRIDEV DRC: Congolese Association for Farming Development
- Agrisud teams: Bas-Congo and North Kivu

BRAZIL, November 3rd and 4th in Rio de Janeiro for a partial session (diagnostic), 5 Portuguese-speaking participants

Brazilian organizations:
- ABOI – Rio de Janeiro Agroecological Farmers Association
- Rede Ecologica – Agroecological Products Distribution Association Network

These 3 training cycle sessions were implemented with the support of the French Foreign Ministry (DRC and Madagascar stations), the Un monde par tous foundation, Club Med, and Accor Group (Brazil).
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- **Angola:** Community Development Support Association
- **Brazil:** ABO, Rede Ecológica
- **Cambodia:** Agri-Cam, Aide à l’Enfant Réfugié, Reada, Agronomes et Vétérinaires sans Frontières (AVSF Cambodia), Maltesers Cambodia, Gabon: World Promus i.e., Service d’études et d’appui aux populations à la Base, AMEG (Gabon Market Gardeners and Ranchers Association), GÉVO (Ovindo Ranchers and Market Gardeners Group), AMS (Sibang Market Gardeners Association)
- **India:** Himalayan Action Research Center, Rajiv Gandhi Foundation, Laos:Luang Prabang Heritage Center
- **Mali:** Mali Technology Institute, Morocco: Moroccan Association Supporting Development Initiatives, Horizon Association, Mohammedi V Solidarity Foundation, Coeur de Palmier, Niger: Agridel, Entreprendre au Niger (Entreprise in Niger), Local Initiative Support Network, Care Niger, MADeLA
- **Madagascar:** Care Madagascar, Antananarivo-Horticulture Technical Center (CTHA), Democratic Republic of the Congo: Foleco, AgriDex, CA/TK (Kinshasa Tropical Veterinary Agronomics Center), SYDIP (Union for the Defense of Peasants Interests), São Tomé and Principe: PAPAFPA, ADAPA, Senegal: Jappoo, CPAS, Sri Lanka: Sustain

**Northern NGOs:**

**Sustainable Development and Solidarity Networks:** Alliance pour la Planète, Comité 21, Coordination Sud, Comité Français pour la Solidarité

**Training and Research:** Bordeaux Ecole de Management, Sciences-Po Paris, CNEARC, ICRA, IFAD, INAPg, ENSAT, ISTOM, CIRAD, Institut de Recherche pour le Développement, Collège des Hautes Études de l’Environnement et du Développement durable, HEC, INSEAD

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- Aquitaine Regional Council, Ile-de-France Regional Council, City of Chinon

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- Un Monde par Tous, Entreprise et Solidarité, PhiTrust, les Pélicans, Fondation de France, Pro-Victimis, Rotary Club, Norsys, Naturex, Adimal, Crédit Coopératif

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